EXHIBIT 11

Preliminary

RHA - Greenbrier Hotel Date of Loss: June 29, 2012 Index of Schedules

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Summary

Preliminary

Date of Loss: June 29, 2012 RHA - Greenbrier Hotel Claim Summary

Comments Note 3 Note 2 Note 1 From Summary A 759,245 38,871 798,116 Amount as Measured ઝ (16,672,909)(1,958,495)(13,779,399)(935,015) Difference ઝ 973,886 17,471,025 13,779,399 From Summary A 2,717,740 Amount as Claimed (/) \$ Business Interruption - Post Loss (07/09/12 - 03/31/13) Business Interruption (Greenbrier Classic Week) Description Total Loss Amount Extra Expense

Note 1: Based on our review, we have identified losses only from the date of loss through the week of the Greenbrier Classic (06/29/12 - 07/08/12). We have utilized the pre - loss 120 - day forecast information and historical data, to project for this time period

far in excess of the pre - loss/historical achievement as well as the 120 day forecasts in place prior to loss as recent as 06/26/12, or three days prior to Note 2: We identified no Business Interruption for the period after the Greenbrier Classic through the end of March 2013 (07/09/12 - 03/31/13). Our understanding is that the claim for this time period is based on a projection that has not been supported or verified to date. The projected revenue is the loss. See Exhibit 1 and Exhibit 2.

Note 3: The majority of the Extra Expense claim relates to the Washington D.C. "Upper Lobby Project" and additional marketing/social media costs. These are subject to review by the adjuster and underwriters. Page 2 of 140

Print Date: 7/24/2014

	Claim Summary by Period	(HA - Greenbrier Hotel	Date of Loss: June 29, 2012
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Summary A

	5	Pura Cab 1	Fuor Cab 1						Fron	From Sch 6	From Sch 6		
		1 36 11	Amount as Claimed				Difference			1	Amount as Measured		П
	descr	oisean Danish	Poet I oee	Total	Greenh	Greenbrier Classic	Post Loss	Total	Greenb	Greenbrier Classic	Post Loss	Total	
Description	06/29/12	06/29/12 - 07/08/12	07/09/12 - 03/31/13	Amount	06/29/12	06/29/12 - 07/08/12	07/09/12 - 03/31/13	Amount	06/29/12	06/29/12 - 07/08/12	07/09/12 - 03/31/13	Amount	Comments
Business Interruption													
Rooms	69	869,792	\$ 3,773,671 \$	\$ 4,643,463	49	(808,818)	\$ (3,773,671) \$	(4,583,489)	69	59,974	•	\$ 59,974	174
Food & Beverage	49	881,533	\$ 3,802,587	\$ 4,684,120	€9	(552,356)	\$ (3,802,587) \$	(4,354,943)	∽	329,177	•	\$ 329,177	77
Retail	69	250.060	\$ 1.063.028	1,313,088	49	(128,158)	\$ (1.063,028) \$	(1,191,185)	s,	121,903		\$ 121,903	903
Golf	•	156,319	\$ 738,723	\$ 895,042	69	(47,533)	\$ (738,723) \$	(786,256)	ده	108,786		\$ 108,786	984
Sna	69	174,613	\$ 1.161.468	1,336,081	69	(94,355)	(1,161,468) \$	(1,255,822)	∽	80,258		\$ 80,258	328
Other Recreation	· 69	64.206	\$ 401.507	\$ 465,713	69	(34,572)	\$ (401,507) \$	(436,079)	ده	29,634		\$ 29,	29,634
Other Hotel Services	· 69	58,060	\$ 1.037,317	1,095,377	69	(50,468)	\$ (1,037,317) \$	(1,087,785)	€9	7,592		\$ 7.	7,592
Casino	•	113,792	\$ 1,263,673	1,377,466	69	(100,409)	\$ (1,263,673) \$	(1,364,082)	ده	13,383		\$ 13,	13,383
Resort Fees	•	6.532	\$ 537,425	\$ 543,957	69	(5,900)	\$ (537,425) \$	(543,325)	69	632		•	632
Tournament Tent Sales	۰ ∽	142,833		\$ 142,833	€9	(134,928)	\$	(134,928)	\$	7,906		\$ 7,	2,906
	6	0.17.740		12 407 130		3 (308 406)	3 (802 022 21)	(15 737 894)	¥	759 745		97	759.245 To Summary
Net Business Interruption	A	2,/1/,/40 3	6 (46,677,61	10,477,137	•	(024,002,1)		(10,10,101)	•	Charles			
Extra Expense												;	
Refunds to Guests	S	16,593	•	\$ 16,593	s,	,			s,	16,593		.91	
Cost of Complimentary Rooms and Food	69	24.731		\$ 24,731	8	(2,453)	•	(2,453)	s,	22,278		\$ 22,	22,278 From Sch 25
Extra Marketing to Restore Faith in Hotel	S		\$ 932,562	\$ 932,562	s	. '	\$ (932,562) \$	(932,562)	s			\$	- From Sch 26
			l										
Total Extra Expense	s	41,324 \$	\$ 932,562 \$	\$ 973,886	S	(2,453) \$	\$ (932,562) \$	(935,015)	S	38,871	-	38,	38,871 To Summary
Total Loss Amount	s	2.759.064	\$ 14.711.961 \$	17.471.025	s	(1.960.949) \$	\$ (14.711.961) \$	(16,672,909)	s	798,116		\$ 798,116	911

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Claimed Business Interruption RHA - Greenbrier Hotel Date of Loss: June 29, 2012

						Ашоп	Amount as Claimed						
								Other Hotel		Resort	Tournament	Total	
Description	-	Room	F&B	Retail	· Golf	SpaR	Recreation	Services	Casino	Fees	Tent Sales	Amount	Comments
Greenbrier Classic Week Lost Revenue (06/29/12- 07/8/12)	∽	\$ 726,766	1,308,986 \$	\$ 198'955	166,847 \$	186,373 \$	68,530 \$	\$ 076,19	173,847 \$	6,532 \$	318,076 \$	3,845,950	From Sch 2
Variable Margin Percent		87.16%	67.34%	44.91%	93.69%	93.69%	93.69%	93.69%	65.46%	100.00%	44.91%		From Sch 21
Net Business Interruption (06/29/12 - 07/8/12)	s	869,792 \$	881,533 \$	250,060 \$	156,319 \$	174,613 \$	64,206 \$	\$ 090'85	113,792 \$	6,532 \$	142,833 \$	2,717,740	To Summary A
Post Loss								•	900	***	•	670 670	Grow Cob 2
July 9 - 31, 2012	6 9 (462,715 \$	(390,796)	466,403 \$	(30,330) \$	103,555 \$	67,830 \$	33,632 \$	108,808 \$	37 282 €		2 320 564	From Sch 2
August 2012	<u>ب</u>	672,498 \$	611,334 \$	234,747 \$	173 108 6	34,247 \$	3, 78, 3,	86 965	84.879.5	202,12		1.798.707	From Sch 2
September 2012	A 6	469,346 3	3 175 251	227.300 €	135.427	141 140	28 807	\$10.836 \$	342 767 \$	88 141 \$		4.068.774	From Sch 2
October 2012	, <i>u</i>	336 764 \$	544 150 \$	377.859 \$	34 009 \$	167.144 \$	38.889	64,837 \$	387,494 \$	84,477 \$		1,985,624	From Sch 2
December 2012	, ,	\$ 956.86	656 433 \$	433 753 \$	18.587	236.416 \$	70,350 \$	139,258 \$	281,326 \$	81,011 \$		2,446,091	From Sch 2
Correction to Interim No. 1	, ,	5			5		55	· ·	(232,527) \$	(60,714) \$	-	(293,242)	From Sch 2
Jamiary 2013	· •	(20,276) \$	265,034 \$	(20,528) \$	(2,097) \$	84,219 \$	(165) \$	(78,081) \$	64,997 \$	14,315 \$	•	307,419	From Sch 2
February 2013	S	623,604 \$	752,735 \$	248,276 \$	5,528 \$	225,691 \$	35,394 \$	140,491 \$	426,281 \$	115,731 \$	•	2,573,731	From Sch 2
March 2013	S	544,098 \$	935,021 \$	29,133 \$	49,561 \$	152,064 \$	15,131 \$	101,401 \$	364,159 \$	109,120 \$	S .	2,299,688	From Sch 2
Total Lost Revenue	S	4,329,599 \$	5,646,454 \$	2,367,265 \$	788,474 \$	1,239,691 \$	428,548 S	1,107,179 \$	1,930,583 \$	537,425 \$		18,375,218	
Variable Margin Percent		87.16%	67.34%	44.91%	93.69%	93.69%	93.69%	93.69%	65.46%	100.00%	44.91%		
Lost Variable Margin - Interim No. 1											•	000	
July 9 - 31, 2012	∽	403,302 \$	(263,180) \$	209,440 \$	(28,416) \$	97,021 \$	63,550 \$	31,510 \$	71,221 \$	46,044 \$		630,492	
August 2012	∽	586,148 \$	411,701 \$	105,414 \$	379,145 \$	50,824 \$	89,511 \$	101,034 \$	67,025 \$	37,282 \$		1,828,084	
September 2012	S	426,515 \$	350,308 \$	143,838 \$	162,185 \$	70,470 \$	25,003 \$	81,478 \$	55,558 \$	22,017 \$	•	1,337,373	
October 2012	s	603,051 \$	1,180,129 \$	146,979 \$	126,882 \$	132,234 \$	73,914 \$	478,602 \$	224,360 \$	88,141 \$	•	3,054,293	
November 2012	8	293,523 \$	366,456 \$	147,226 \$	31,864 \$	156,597 \$			253,637 \$		•	1,430,960	
December 2012	S	461,038 \$	442,073 \$	194,778 \$	17,415 \$	221,498 \$	\$ 116'59	130,471 \$	184,144 \$	81,011 \$		1,798,338	
Total Interim No. 1	s	2,773,577 \$	2,487,487 \$	947,674 \$	689,074 \$	728,645 \$	354,324 \$	883,842 \$	855,944 \$	358,972 \$		10,079,540	
Lost Variable Margin - Interim No. 2								,		:	•		
Correction to Interim No. 1	S	<u>چ</u>				·	•		(152,202) \$	(60,714) \$		(916,212)	
January 2013	s	(17,673) \$	178,486 \$	(9,218) \$	(1,965) \$	78,905 \$	(154) \$	(73,154) \$	42,544 \$	14,315 \$	•	212,087	
February 2013	8	543,532 \$	506,927 \$	111,489 \$	5,180 \$			131,627 \$	279,025 \$	115,731 \$		1,938,120	
March 2013	s	474,235 \$	629,687 \$	13,082 \$	46,434 \$	142,468 \$	14,177 \$	95,002 \$	238,362 \$	109,120 \$		1,762,568	
Total Interim No. 2	s	1,000,094 \$	1,315,100 \$	115,353 \$	49,649 \$	432,823 \$	47,183 \$	153,475 \$	407,729 \$	178,452 \$		3,699,859	
	' '								5 550	9 207 200			T. C.mmorr.
Net Business Interruption (07/09/12 - 03/31/13)	8	3,773,671 \$	3,802,587 \$	1,063,028 \$	738,723 \$	1,161,468 \$	401,507 \$	1,037,317 \$	1,263,673 \$	\$ 674,186			13,77,359 10 Summary A

Bescription Room Projected % of Room Revenues based on periods in 2011 Uty 9 - 31, 2012	Room	F&B	Retail	9	Spa	Other	Other Hotel		ı		
Description rojected % of Room Revenues based on peric rivenbrier (Lassic - June 29 - July 8, 2012 aly 9 - 31, 2012	Room	F&B	Retail	91.0	Sna		C american				1
rojected % of Room Revenues based on perio rreenbrier Classic - June 29 - July 8, 2012 Jly 9 - 31, 2012			Wyen:	105 105	Эра	Recreation	Services	Casino	Resort Fees	Tents	Comments
reenbrier Classic - June 29 - July 8, 2012 aly 9 - 31, 2012	rds in 2011										
ıly 9 - 31, 2012		92.02%	29.18%	2.76%	11.07%	4.06%	5.82%				From Sch 3
		88.97%	31.43%	19.36%	12.94%	7.02%	10.77%				From Sch 3
August 2012		93.41%	30.67%	29.55%	13.46%	7.48%	10.50%				From Sch 3
September 2012		95.12%	33.13%	27.05%	12.63%	4.94%	11.70%				From Sch 3
October 2012		106.14%	36.77%	18.28%	12.70%	6.25%	19.87%				From Sch 3
November 2012		100.31%	53.59%	5.54%	18.80%	8.36%	10.12%				From Sch 3
December 2012		83.72%	86.56%	%96:0	17.42%	8.15%	8.36%				From Sch 3
January 2013		125.04%	27.08%	0.51%	30.58%	9.32%	6.41%				From Sch 3
February 2013		114.87%	%08'95	0.71%	32.88%	7.73%	16.59%				From Sch 3
March 2013		119.42%	47.43%	4.27%	26.29%	8.84%	12.26%				From Sch 3
		•									
Frojected Revenue	From Scn 4		1 102 706	\$ 9821	418 188	153.251	219 957				
reenoner Classic - June 29 - July 6, 2012	3,77,103	266,114,6	1,104,700	\$ 120,020	\$ 190,053	3 070 710	702 187				
July 9 - 31, 2012	4,4/4,120	3,980,312	1,400,103	1/0,000	375,031	314,270	121,104				
August 2012	\$ 5,596,154 \$	\$,227,200		000,500,1	6 501,567	418,383 3	507,014				
September 2012		4,772,203	1,002,034	\$ 105,150,	6 674,669	270.551	1 019 550				
October 2012	5 5,125,174 \$	5,440,015		930,803 3	650,910 \$	2,00,010	1,016,330				
November 2012	2,620,851	2,628,833		142,247	492,034	4 19,081	203,163				
December 2012	\$ 3,911,910 \$		2,212,607	37,038	020,180	318,093 3	327,102				
January 2013	1,227,745	1,535,154		0,201	5 75,475	9 104,411	44,611				
February 2013	\$ 1,381,706 \$		784,796 \$	9,843 \$	454,348 \$	106,8/1	261,677				
March 2013	\$ 1,767,697 \$	2,110,906	838,403 \$	\$ 000,67	404,195	130,279	760,017				
Total Projected Revenue	\$ 34,901,617 \$	34,034,659 \$	13,712,697 \$	5,306,256 \$	5,503,643 \$	2,369,703 \$	4,048,425				
		. !									Erom Coh 73
c - June 29 - July 8, 2012	\$ 2,781,255 \$		545,845 \$	\$ 57,023	231,815	84,721					From Sch 23
July 9 - 31, 2012	\$ 4,011,405 \$				475,496 \$						From Sch 23
August 2012	\$ 4,923,656 \$		1,481,330 \$								From Sch 23
September 2012	4,527,729	4,252,030	1,341,741 \$		558,259 \$						From Scn 23
October 2012	\$ 4,433,283 \$		1,557,247 \$		\$ 92,776						From Sch 23
November 2012	\$ 2,284,087 \$	2,084,703 \$	1,076,662 \$	111,237 \$	325,511 \$	180,198 \$					From Sch 23
December 2012	\$ 3,382,954 \$	2,618,712 \$	1,778,855 \$	19,051	445,204 \$						From Sch 23
January 2013	\$ 1,248,021 \$	1,270,120 \$	721,282 \$	8,359 \$	291,273 \$		_				From Sch 23
	\$ 758,102 \$	834,405 \$	536,520 \$								From Sch 23
March 2013	\$ 1,223,599 \$	1,175,885 \$	809,329 \$	25,939 \$	312,732 \$	141,148 \$	115,296				From Sch 22
Total Actual Revenue	\$ 29,574,091 \$	27,079,219 \$	10,788,570 \$	4,350,935 \$	4,077,579 \$	1,872,625 \$	2,879,276				
Lost Revenue							_	From Sch 13	From Sch 17	From Sch 19	
Greenbrier Classic - June 29 - July 8, 2012	\$ 997,927	1,308,986 \$	\$ 198'955	166,847 \$	186,373 \$	68,530 \$	\$ 026,19	173,847	\$ 6,532	318,076	To Sch 1
July 9 - 31, 2012	\$ 462,715 \$	(390,796) \$	466,403 \$	(30,330) \$	103,555 \$	67,830 \$			\$ 46,044		To Sch 1
August 2012	\$ 672,498 \$	611,334 \$	234,747 \$	404,679 \$	54,247 \$	95,540 \$	107,839	102,398	\$ 37,282	' 'A	To Sch 1
September 2012	\$ 489,348 \$	520,172 \$	320,313 \$	173,108 \$	75,216 \$	26,687 \$	86,965	\$ 84,879	\$ 22,017		To Sch 1
October 2012	\$ 691,891		327,309 \$	135,427 \$	141,140 \$	78,892 \$	510,836	342,767	\$ 88,141		To Sch 1
November 2012	\$ 336,764 \$	544,150 \$	327,859 \$	34,009 \$	167,144 \$	38,889	64,837	387,494	\$ 84,477		To Sch 1
December 2012	\$ 528,956 \$		433,753 \$	18,587 \$	236,416 \$	70,350 \$	139,258	\$ 281,326		· •	To Sch 1
Correction				•	•	,	-	\$ (232,527)	\$ (60,714)		To Sch 1
Jamiary 2013	\$ (20.276) \$		(20,528) \$	(2,097) \$	84,219 \$	(165)	(78,081)	\$ 64,997	\$ 14,315		To Sch 1
February 2013	\$ 623 604 \$	752.735	248.276 \$	5.528 \$	225,691 \$	35,394 \$		426,281	\$ 115,731	,	To Sch 1
	544,098	935,021	29,133 \$	49,561 \$	152,064 \$	15,131	101,401	364,159	\$ 109,120	-	To Sch 1

Preliminary

Claimed Percent of Room Revenue RHA - Greenbrier Hotel Date of Loss: June 29, 2012

Description							Amount as Claimed	TALLINCO.							
Description												Other	Oth	Other Hotel	
		Room		F & B		Retail	Golf	<u>_</u>	Spa	8	Re	Recreation	Š	Services	Comments
Actual Revenue Amounts															
Greenbrier Classic - June 29 - July 8, 2011	∽	2,310,629	S	2,126,197	€	674,206	\$ 13	133,208	\$ 25	255,684	S	93,699	∽	134,484	From Sch 23
July 2011 excluding above	∽	3,428,254	∽	3,050,032	€9	1,077,460	99 \$	663,620	\$	443,693	S	240,807	∽	369,119	From Sch 23
August 2011	∽	4,956,142	∽	4,629,385	€	1,519,816	\$ 1,46	,464,533	\$ 66	666,973	S	370,711	∽	520,411	From Sch 23
September 2011	∽	4,321,068	S	4,110,164	€	1,431,480	\$ 1,16	,169,010	\$ 54	545,594	S	213,306	∽	505,488	From Sch 23
October 2011	∽	4,238,889	∽	4,499,285	€	1,558,664	\$ 77	774,853	\$ 53	538,355	S	265,119	∽	842,414	From Sch 23
November 2011	∽	2,276,616	∽	2,283,568	€	1,220,045	\$ 12	126,169	\$ 42	427,947	∽	190,312	∽	230,352	From Sch 23
December 2011	€9	3,119,820	€	2,611,987	S	1,764,595	\$	30,017	\$ 54	543,605	S	254,165	∽	260,870	From Sch 23
January 2012	∽	1,042,593	↔	1,303,643	∽	595,076	€9	5,317	\$ 31	318,866	∽	97,191	S	98,077	From Sch 23
February 2012	€9	1,173,336	⇔	1,347,789	S	666,444	€	8,359	38	385,829	S	90,755	∽	194,629	From Sch 23
March 2012	€	1,501,117	69	1,792,568	∽	712,017	\$ 6		\$ 39	394,701	S	132,711	S	184,018	From Sch 23
Total	S	28,368,464	\$ 2	27,754,617	\$ 1	\$ 11,219,801	\$ 4,43	4,439,200	\$ 4,52	4,521,247	\$ 1	\$ 1,948,775	\$	\$ 3,339,861	
Percent of Room Revenues															
Greenbrier Classic - June 29 - July 8, 2011		100.00%		92.05%		29.18%		5.76%	,	11.07%		4.06%		5.82%	To Sch 2
July 9 - 31, 2012		100.00%		88.97%		31.43%	_	19.36%		12.94%		7.02%		10.77%	To Sch 2
August 2012		100.00%		93.41%		30.67%	2	29.55%		13.46%		7.48%		10.50%	To Sch 2
September 2012		100.00%		95.12%		33.13%	2	27.05%	,_,	12.63%		4.94%		11.70%	To Sch 2
October 2011		100.00%		106.14%		36.77%	_	18.28%		12.70%		6.25%		19.87%	To Sch 2
November 2011		100.00%		100.31%		53.59%		5.54%		18.80%		8.36%		10.12%	To Sch 2
December 2011		100.00%		83.72%		56.56%		%96.0	,	17.42%		8.15%		8.36%	To Sch 2
January 2012		100.00%		125.04%		57.08%		0.51%		30.58%		9.32%		9.41%	To Sch 2
February 2012		100.00%		114.87%		26.80%		0.71%		32.88%		7.73%		16.59%	To Sch 2
March 2012		100.00%		119.42%		47.43%		4.27%	. 1	26.29%		8.84%		12.26%	To Sch 2

Claimed Room Revenue RHA - Greenbrier Hotel Date of Loss: June 29, 2012

	From Sch 5	From Sch 5	To Sch 13 & 17	From Sch 5	To Sch 13 & 17	From Sch 5	From Sch 5	To Sch 2	F	From Sch 5		
				Am	Amount as Claimed							
		Rooms Occupancy	ķ	Interim No.	Interim No. 2 Correction			Rooms Revenue	ne			
Period	Forecasted	Actual	Difference	Percent	Corr. Rms	Forecasted	Adjustment	Adj. Forecast		Actual	Lost	
June 29 - July 8, 2012	6,827	5,731	1,096	97.46%	923	\$ 3,927,715	96.22%	\$ 3,779,183	8	2,780,216 \$	866	198,967
July 9 - 31, 2012	14,208	12,388	1,820	97.46%	1,459	\$ 4,649,965	96.22%	\$ 4,474,120	\$	4,011,159 \$	462	162,961
August 2012	17,626	16,212		97.46%	196	\$ 5,816,098	96.22%	\$ 5,596,154	\$	4,921,837 \$	674	574,317
September 2012	16,333	15,232		97.46%	989	\$ 5,214,263	96.22%	\$ 5,017,078	\$	4,526,184 \$	490	190,894
October 2012	17,192	13,954	3,238	97.46%	2,802	\$ 5,326,608	96.22%	\$ 5,125,174	8	4,431,017 \$	694	694,157
November 2012	12,755	601'6	3,646	97.46%	3,322	\$ 2,723,858	96.22%	\$ 2,620,851	-	2,272,689 \$	348	348,162
December 2012	14,122	11,503	2,619	97.46%	2,261	\$ 4,065,659	96.22%	\$ 3,911,910	\$	3,366,792 \$	545	545,118
January 2013	8,214	7,484	730	97.46%	521	\$ 1,275,999	96.22%	\$ 1,227,745	8	1,248,021 \$	(20	(20,276)
February 2013	9,499	4,713	4,786	97.46%	4,545	\$ 1,436,010	96.22%	\$ 1,381,706	\$	758,102 \$	623	523,604
March 2013	10,222	6,134	4,088	97.46%	3,829	\$ 1,837,173	96.22%	\$ 1,767,697	2	1,223,599 \$	544	344,098
Totals	126,998	102,460	24,538		21,314	21,314 \$ 36,273,348		\$ 34,901,61	2	\$ 34,901,617 \$ 29,539,617 \$ 5,362,000	5,362	2,000

Daily Forecasted Room Occupancy and Revenue RHA - Greenbrier Hotel Date of Loss: June 29, 2012

Preliminary

Source: JK 120 Day Forecast 06 26 12 (2).xls, Daily Reports

Part					*	Amount as Claimed					
Page				Occupied				tooms Revenue		, , , , , ,	
1,200	Date	Day	Forecast	Actual	Difference	IR #2 corr.	Forecast	Actual	Difference	Actual % of Forecast	Comments
1,200 1,224 1,242 1,245 1,144 1,24	Base Period Data										
94.00 9.313 9.334 9.334 9.440 9.434 9.440 9.434 9.440 9.434 9.434 9.434 9.434 9.434 9.434 9.434 9.440 9.434 9.434 9.434 9.434 9.434 9.434 9.434 9.440 9.434 9.434 9.434 9.434 9.434 9.434 9.434 9.440 9.434 9.440 9.44	January 2012		7,290	7,242	48			_		%5'86	
1,2,05 11,840 11,372 449 95.7% \$ 1,543,500 \$ 2,307,895 \$ 3,94541 97.3% 1,1,295 11,846 11,372 448 96.3% \$ 2,347,300 \$ 2,307,895 \$ 3,94541 96.8% 1,1,1840 11,372 448 96.3% \$ 2,347,800 \$ 3,123,795 \$ 109.261 96.8% 1,1,1840 11,372 448 96.3% \$ 3,233,000 \$ 3,123,795 \$ 2,107,88 96.8% 1,1,1840 1,1,121 468 96.3% \$ 3,233,000 \$ 3,123,79 \$ 2,107,88 96.8% 1,1,1840 1,1,121 468 96.3% \$ 2,97,28 \$ 13,237,73 \$ 5,22,638 1,1,1840 1,1,121 1,1,14 1,1,14 1,1,14 1,1,14 1,1,14 1,1,14 1,1,11 1,1,14 1,1,14 1,1,14 1,1,14 1,1,14 1,1,14 1,1,11 1,1,14 1,1,14 1,1,14 1,1,14 1,1,14 1,1,14 1,1,14 1,1,11 1,1,14 1,1,14 1,1,14 1,1,14 1,1,14 1,1,14 1,1,14 1,1,14 1,1,14 1,1,11 1,1,14	February 2012		8,610	8,375	235		1,217,500	1,173,338		96.4%	
d 113.26 1118.46 149 96.3% 3.243,750 \$ 3.07,839 \$ 3.04,839 96.8% d 113.29 1118.40 113.27 118.46 113.27 118.40 96.8% 3.133,739 \$ 1,020.51 96.8% ad of Tournament 63.883 61.969 1,614 97.46% \$ 13.231,066 \$ 14.100,773 \$ 27.638 96.8% Samuday 643 566 86 87.8% \$ 207.206 \$ 13.207,723 \$ 526.68 96.9% Nonday 644 369 124 80.3% \$ 207.206 \$ 103.041 \$ 65.4% Nonday 644 495 199 87.8% \$ 164.005 \$ 13.207,723 \$ 30.88 \$ 20.9% Friday 644 495 199 17.3% \$ 416.400 \$ 20.207 \$ 10.207 \$ 30.8% \$ 10.207 \$ 30.8% \$ 10.209 \$ 10.8% Friday 644 657 73 80.2% \$ 416.400 \$ 20.203 \$ 10.200 \$ 30.8% \$ 10.200	March 2012		9,420	9,013	407					97.3%	
d 11340 11372 48 96 6% \$ 3 233000 5 1,12739 5 109,264 d 14,128 14,121 1,614 <th< td=""><td>April 2012</td><td></td><td>12,295</td><td>11,846</td><td>449</td><td></td><td>2,347,500</td><td>3 2,307,859</td><td></td><td>98.3%</td><td></td></th<>	April 2012		12,295	11,846	449		2,347,500	3 2,307,859		98.3%	
d 63.883 61,960 1,614 7,465% 8 1,320,361 8 1,40,073 8 22,638 93.9% ad of Tournament Friday 63.883 61,960 1,614 80.3% 8 13,20,361 8 13,207,723 8 22,638 99.20 Ad of Tournament Friday 633 80 124 80.3% 8 29,225 8 133,7723 8 22,638 99.225 8 13,207,723 8 22,638 90 90 8 88 8 13,207,723 8 22,638 90 90 90 8 88 8 10,640 8 13,207,723 8 13,207,723 8 13,239 8 28,88 8 88 8 13,207,723 8 13,239 8 13,239 8 13,209 8 13,207,723 8 13,207 8 1	May 2012		11,840	11,372	468					%9.96	
Partial Part	June 1 - 28, 2012		14,128	14,121	7	100.0%				93.9%	
Standay G30 S66 124 S63,4% S 197,290 S 165,970 S 131,320 S 18%	Total Base Period		63,583	61,969	1,614		13,820,361			96.2%	To Sch 4
Friday Gig G	Loss Period to End of Tournan	ıent									
Saturday 645 565 80 87,6% \$ 299,225 \$ 195,584 \$ 103,641 6548, Monday 694 949 949 949 940 \$ 1.03% \$ 108,202 \$ 103,641 659% Monday 694 694 949 949 949 940 \$ 1.03% \$ 108,202 \$ 103,641 659% \$ 20,00% \$	06/29/12	Friday	630	206	124						
Sunday 694 349 345 50.3% \$ 416,400 \$ 108,202 \$ 308,108 260% Finesday 694 657 737 813,68 \$ 416,400 \$ 220,103 \$ 196,297 529% Wednesday 694 621 73 947% \$ 416,400 \$ 220,103 \$ 196,297 529% Wednesday 694 657 37 94,7% \$ 416,400 \$ 378,325 \$ 162,705 60.9% Friday 694 692 0 14 987% \$ 416,400 \$ 378,325 \$ 162,705 101,8% Saturday 694 694 0 2 100,0% \$ 416,400 \$ 378,325 \$ 30,595 92,7% Saturday 694 694 0 100,0% \$ 416,400 \$ 378,325 \$ 30,595 92,7% Sunday 664 694 1 1,409	06/30/12	Saturday	645	265	80		299,225	195,584		65.4%	
Monday 694 495 199 71.3% \$ 416,400 \$ 5.20,103 \$ 196,297 52.9% Wednesday 694 651 73 89,5% \$ 416,400 \$ 5.23,695 \$ 162,705 60.9% Thursday 694 687 14 98.0% \$ 416,400 \$ 387,069 \$ 7.9,311 93.0% Thursday 694 684 687 14 98.0% \$ 416,400 \$ 387,069 \$ 7.9,311 93.0% Sunday 694 684 684 14 98.0% \$ 416,400 \$ 387,069 \$ 7.9,311 93.0% Sunday 694 694 694 0.00,7% \$ 416,400 \$ 387,069 \$ 7.9,311 93.0% Sunday 662 2,731 1,096 83.9% \$ 7.16,216 \$ 7.780,116 \$ 7.780,116 70.8% Thursday 662 306 356 46.2% \$ 236,522 \$ 89,528 \$ 113,501 40.6% Thursday 663 619 70 89,0% \$ 277,613 \$ 20,384 \$ 113,501 40.6% Thursday 663 621 42 89,0% \$ 277,613 \$ 20,384 \$ 113,501 40.6% Thursday 663 621 42 89,0% \$ 277,613 \$ 20,384 \$ 113,501 40.6% Thursday 663 621 42 89,0% \$ 27,715 \$ 146,821 \$ 80,697 63.9% Thursday 663 621 42 80,0% \$ 27,713 \$ 10,299 \$ 80,0% Thursday 663 621 80,0% \$ 27,713 \$ 10,299 \$ 80,0% Thursday 679 578 101 82,48 \$ 21,093 \$ 172,99 \$ 5,0% Thursday 679 578 101 82,48 \$ 21,003 \$ 172,99 \$ 5,0% Thursday 679 679 679 670 67	07/01/12	Sunday	694	349	345		416,400			26.0%	
Tuesday 694 621 73 89.5% \$ 416,400 \$ 5.23,655 \$ 162,705 60.9% Wednesday 694 687 14 98.0% \$ 416,400 \$ 23.6% \$ 162,705 61.38% Thursday 694 680 14 98.0% \$ 416,400 \$ 378,365 \$ 162,705 61.38% Friday 694 680 14 98.0% \$ 416,400 \$ 378,325 \$ 38.088 93.0% Friday 694 692 2 99.7% \$ 416,400 \$ 378,325 \$ 38.088 93.0% Saturday 694 694 694 100.0% \$ 416,400 \$ 378,325 \$ 38.088 93.0% Saturday 694 694 694 100.0% \$ 416,400 \$ 378,325 \$ 38.088 93.0% Wednesday 662 306 356 46.2% \$ 221,429 \$ 89.928 \$ 114,449 10.8% Friday 662 306 356 46.2% \$ 221,429 \$ 89.928 \$ 131,501 40.6% Friday 672 444 248 81.0% \$ 221,429 \$ 89.928 \$ 100,539 43.3% Sunday 632 344 248 38.1% \$ 221,613 \$ 103,728 \$ 106,533 49.3% Friday 632 621 42 93.0% \$ 221,613 \$ 103,728 \$ 100,633 49.3% Friday 632 621 42 81.0% \$ 221,613 \$ 100,678 \$ 10,599 95.0% Wednesday 639 539 115 82.4% \$ 200,035 \$ 172,939 \$ 47,291 13.5% Thursday 675 672 349 132 80.6% \$ 200,035 \$ 200,038 \$ 500,039 \$ 13.5% Friday 675 672 349 132 80.6% \$ 200,035 \$ 152,435 \$ 10,599 \$ 13.5% Friday 675 675 675 675 675 675 675 675 675 Friday 675 675 675 675 675 675 675 675 675 Friday 675 675 675 675 675 675 675 675 675 675 Friday 675 675 675 675 675 675 675 675 675 675 Friday 675 675 675 675 675 675 675 675 675 675 675 Friday 675 675 675 675 675 675 675 675 675 675 675 675 Friday 675	07/02/12	Monday	694	495	166		416,400				
Wednesday 694 657 37 947% \$ 416,400 \$ 50.00 \$ 737.00 \$ 17.309 \$ 101.8% Friday 694 680 14 98.0% \$ 416,400 \$ 50.00 \$ 387.06 \$ 50.331 93.0% \$ 10.00 \$ 8.38.06 \$ 3.87.032 \$ 38.06 \$ 3.30.00 \$ 30.09 \$ 30.09 \$ 30.09 \$ 30.00 \$ 3.00 \$		Tuesday	694	621	73		416,400		_		
Thursday 694 680 14 98 0% \$ 416,400 \$ 387,069 \$ 29,331 93,0%		Wednesday	694	657	37						
Friday 694 692 2 997% \$ 416,400 \$ 378,332 \$ 38,068 90,9% Sunday 694 694 694 1000% \$ 416,400 \$ 378,332 \$ 38,068 90,9% Sunday 694 694 172 222 680% \$ 416,400 \$ 385,805 \$ 30,595 92.7% Sunday 682 36 32 32 32 32 3 38,08 \$ 90,9% Sunday 662 306 356 356 \$ 227,715 \$ 27,80,216 \$ 1,147,499 \$ 70.8% Friday 619 320 299 51.7% \$ 221,429 \$ 89,228 \$ 131,501 40,6% Friday 622 344 228 513,519 \$ 106,533 \$ 131,501 40,6% Sunday 653 663 621 42 298 \$ 131,97 \$ 16,834 \$ 80,697 64.3% Sunday 654 539 115 842 \$ 100,048 \$ 100,049 \$ 10	07/05/12	Thursday	694	089	14		416,400	387,069			
Saturday 694 694 694 694 694 694 694 694 694 694 694 694 694 694 694 694 100 0% \$ 416,400 \$ 385,805 \$ 30,595 92.7% sunday 684 472 222 68 0% \$ 416,400 \$ 26,71715 \$ 154,653 62.9% rrnament - July 2012 Monday 662 306 356 46.2% \$ 236,522 \$ 99,824 \$ 134,699 70.8% rmament - July 2012 Worthresday 619 320 299 51.7% \$ 214,215 \$ 146,489 \$ 136,698 42.2% Worthresday 619 320 299 51.7% \$ 213,122 \$ 214,419 10.663 49.3% Friday 622 344 248 58.1% \$ 227,521 \$ 146,824 \$ 80,697 44.5% 45.3% Sunday 623 616 7 98.9% \$ 227,513 \$ 146,824 \$ 80,697 47.291 78.5%		Friday	694	692	2		416,400	378,332			
Sunday 694 472 222 68.0% \$ 416,400 \$ 261,747 \$ 154,653 62.9% rmament - July 2012 G.827 \$,731 1,096 83.9% \$ 3,927,715 \$ 21,474 \$ 1147,499 70.8% rmament - July 2012 Monday 662 306 356 46.2% \$ 236,522 \$ 99,824 \$ 1147,499 70.8% Tuesday 619 320 299 51.7% \$ 214,29 \$ 89,928 \$ 136,698 42.2% Wednesday 619 320 299 51.7% \$ 214,29 \$ 89,928 \$ 136,698 42.2% Friday 610 320 299 51.7% \$ 214,29 \$ 89,928 \$ 136,698 42.2% Sunday 610 7 98.9% \$ 213,192 \$ 20,044 \$ 80,697 42.5% Sunday 622 542 80 87.1% \$ 213,025 \$ 10,699 \$ 10,599 \$ 10,599 \$ 10,599 \$ 10,599 \$ 10,599 \$ 10,599 \$ 10,599 \$ 10,599	07/07/12	Saturday	694	694	0		416,400				
rrnament - July 8 6,827 5,731 1,096 83.9% \$ 3,927,715 \$ 2,780,216 \$ 1,147,499 70.8% rrnament - July 2012 Monday 662 306 356 46.2% \$ 236,522 \$ 99,824 \$ 136,698 42.2% Tuesday 619 320 299 51.7% \$ 221,429 \$ 89,928 \$ 131,501 40.6% Wednesday 512 344 248 581.% \$ 21,429 \$ 89,928 \$ 131,501 40.6% Friday 623 616 7 98,9% \$ 213,122 \$ 144,821 106,633 45.3% Saturday 663 621 42 93,7% \$ 227,51 \$ 144,821 101.2% Sunday 663 621 42 93,7% \$ 220,230 \$ 10,945 \$ 10,045 \$ 10,045 \$ 10,049 \$ 10,599 95.0% Sunday 654 539 115 82,1% \$ 20,045 \$ 10,059 95.0% \$ 10,045 \$ 10,045 \$ 10,059 95.0%	07/08/12	Sunday	694	472	222		416,400				
Monday Goz 306 356 46.2% \$ 236,522 \$ 99,824 \$ 136,698 42.2%					,			1		ì	5
monday 662 306 356 46.2% \$ 236,522 \$ 99,824 \$ 136,698 Tuesday 619 320 299 51.7% \$ 221,429 \$ 89,928 \$ 131,501 Wednesday 592 344 248 58.1% \$ 210,381 \$ 106,633 Thursday 672 464 208 69.0% \$ 227,521 \$ 106,633 Friday 673 616 7 98.9% \$ 213,192 \$ 207,613 \$ 106,633 Saturday 663 621 42 98.9% \$ 227,613 \$ 10,599 Monday 663 621 42 93.7% \$ 220,203 \$ 10,599 Monday 654 539 115 82,1% \$ 220,230 \$ 172,939 \$ 47,291 Thursday 679 578 101 82,1% \$ 200,985 \$ 206,68 \$ 200,985 \$ 206	Total June 29 - July 8		6,827	5,731	1,096	83.9%	3,927,715			70.8%	Io Sch 4
Monday 662 306 356 46.2% \$ 236,522 \$ 99,824 \$ 136,698 Tuesday 619 320 299 51.7% \$ 214,29 \$ 99,824 \$ 131,501 Wednesday 592 344 248 58.1% \$ 210,381 \$ 103,728 \$ 131,501 Thursday 672 464 208 69.0% \$ 27,521 \$ 106,653 Saturday 623 616 7 98.9% \$ 213,192 \$ 227,612 \$ 106,653 Saturday 623 616 7 98.9% \$ 213,192 \$ 227,612 \$ (14,421) Sunday 622 542 80 87.1% \$ 227,613 \$ 10,599 Monday 654 539 115 82.4% \$ 20,230 \$ 172,939 \$ 47,291 Tuesday 679 578 101 85.1% \$ 207,023 \$ 106	Post-Tournament - July 2012										
Tuesday 619 320 299 51.7% \$ 221,429 \$ 89,928 \$ 131,501 Wednesday 592 344 248 58.1% \$ 210,381 \$ 103,728 \$ 106,653 Thursday 672 464 208 69.0% \$ 227,521 \$ 103,728 \$ 106,653 Friday 623 616 7 98.9% \$ 213,192 \$ 227,612 \$ 106,653 Saturday 622 542 80 87.1% \$ 227,613 \$ 227,612 \$ 10,4421) Sunday 622 542 80 87.1% \$ 220,230 \$ 10,599 \$ 47,271 Monday 654 539 115 82.4% \$ 220,230 \$ 172,939 \$ 47,291 Tuesday 679 578 101 85.1% \$ 200,035 \$ 152,435 \$ 54,588 Thursday 672 672 3 99,6% 200,085 \$ 203,042 \$ 6644 Friday 670 671 40 94,0% 200,086 \$ 2	07/09/12	Monday	999	306	356			\$ 99,824	\$ 136,698		
Wednesday 592 344 248 58.1% \$ 210,381 \$ 103,728 \$ 106,653 Thursday 672 464 208 69.0% \$ 227,521 \$ 146,824 \$ 80,697 Friday 623 616 7 98.9% \$ 213,192 \$ 227,612 \$ 104,421 Saturday 622 542 80 87.1% \$ 227,613 \$ 230,384 \$ (1,471) Monday 622 542 80 87.1% \$ 220,230 \$ 199,46 \$ 10,599 Monday 654 539 115 82.4% \$ 220,230 \$ 172,939 \$ 47,291 Tuesday 679 578 101 85.1% \$ 201,007 \$ 190,678 \$ 54,588 Thursday 672 672 3 99,6% \$ 207,023 \$ 152,435 \$ 5,264) Friday 670 647 23	07/10/12	Tuesday	619	320	299		221,429			40.6%	
Thursday 672 464 208 69.0% \$ 227,521 \$ 146,824 \$ 80,697 Friday 623 616 7 98.9% \$ 213,192 \$ 227,612 \$ (14,421) Saturday 663 621 42 93.7% \$ 227,613 \$ 227,612 \$ (14,421) Sunday 622 542 80 87.1% \$ 210,045 \$ 195,446 \$ (2,771) Monday 654 539 115 82.4% \$ 220,230 \$ 172,939 \$ 47.291 Tuesday 679 578 101 85.1% \$ 220,230 \$ 172,939 \$ 47.291 Wednesday 681 549 132 80,6% \$ 207,023 \$ 152,435 \$ 54,588 Thursday 672 672 3 99,6% \$ 200,085 \$ 203,042 \$ 664 Friday 670 671 40	07/11/12	Wednesday	592	344	248		210,381			49.3%	
Friday 623 616 7 98.9% \$ 213,192 \$ 227,612 \$ (14,421) Saturday 663 621 42 93.7% \$ 227,613 \$ 230,384 \$ (17,71) Sunday 622 542 80 87.1% \$ 210,045 \$ 199,446 \$ (17,71) Monday 654 539 115 82.4% \$ 220,230 \$ 172,939 \$ 47,291 Tuesday 679 578 101 85.1% \$ 120,073 \$ 190,678 \$ 31,229 Wednesday 681 549 132 80,6% \$ 207,023 \$ 152,435 \$ 54,588 Thursday 675 672 3 99,6% \$ 200,085 \$ 206,249 \$ (5,264) Friday 670 647 23 96,6% \$ 209,686 \$ 203,042 \$ 664 Saturday 669 629 40 94,0% \$ 211,156 \$ 198,619 \$ 12,537	07/12/12	Thursday	672	464	208		227,521				
Saturday 663 621 42 93.7% \$ 227,613 \$ 230,384 \$ (2,771) 1 Sunday 622 542 80 87.1% \$ 210,045 \$ 199,446 \$ 10,599 Monday 654 539 115 82,4% \$ 220,230 \$ 172,939 \$ 47,291 Tuesday 679 578 101 85,1% \$ 221,907 \$ 190,678 \$ 31,229 Wednesday 681 549 132 80,6% \$ 207,023 \$ 152,435 \$ 54,588 Thursday 675 672 3 90,6% \$ 200,985 \$ 206,249 \$ (5,264) 1 Friday 670 647 23 96,6% \$ 209,686 \$ 203,042 \$ 664 681 689 689 680 80,6% \$ 209,686 \$ 203,042 \$ 664	07/13/12	Friday	623	616	7		213,192		Ŭ		
Sunday 622 542 80 87.1% \$ 210,045 \$ 10,599 Monday 654 539 115 82.4% \$ 220,230 \$ 172,939 \$ 47,291 Tuesday 679 578 101 85.1% \$ 221,907 \$ 190,678 \$ 31,229 Wednesday 681 549 132 80.6% \$ 207,023 \$ 152,435 \$ 54,588 Thursday 675 672 3 99.6% \$ 200,985 \$ 206,249 \$ 5,264) 1 Friday 670 647 23 96.6% \$ 209,686 \$ 203,042 \$ 6644 Saturday 669 629 40 94.0% \$ 211,156 \$ 198,619 \$ 12,537	07/14/12	Saturday	699	621	42		227,613				
Monday 654 539 115 82.4% \$ 220,230 \$ 172,939 \$ 47,291 Tuesday 679 578 101 85.1% \$ 221,907 \$ 190,678 \$ 31,229 Wednesday 681 549 132 80.6% \$ 207,023 \$ 152,435 \$ 54,588 Thursday 675 672 3 99.6% \$ 200,985 \$ 206,249 \$ 5,264) 1 Friday 670 647 23 96.6% \$ 209,686 \$ 203,042 \$ 6,644 Saturday 669 629 40 94.0% \$ 211,156 \$ 198,619 \$ 12,537	07/15/12	Sunday	622	542	80		210,045				
Tuesday 679 578 101 85.1% \$ 221,907 \$ 190,678 \$ 31,229 Wednesday 681 549 132 80.6% \$ 207,023 \$ 152,435 \$ 54,588 \$ 54,588 Thursday 675 672 3 99.6% \$ 200,985 \$ 206,249 \$ (5,264) \$ 1 \$ (5,264) \$ 1 Friday 670 647 23 96.6% \$ 209,686 \$ 203,042 \$ 6,644 \$ (6,44 Saturday 669 629 40 94.0% \$ 211,156 \$ 198,619 \$ 12,537	07/16/12	Monday	654	539	115		220,230				
Wednesday 681 549 132 80.6% \$ 207,023 \$ 152,435 \$ 54.588 Thursday 675 672 3 99.6% \$ 200,985 \$ 206,249 \$ (5.264) 1 Friday 670 647 23 96.6% \$ 209,686 \$ 203,042 \$ 6,644 Saturday 669 629 40 94.0% \$ 211,156 \$ 198,619 \$ 12,537	07/17/12	Tuesday	629	578	101		221,907				
Thursday 675 672 3 99.6% \$ 200,985 \$ 206,249 \$ (5,264) Friday 670 647 23 96.6% \$ 209,686 \$ 203,042 \$ 6,644 Saturday 669 629 40 94.0% \$ 211,156 \$ 198,619 \$ 12,537	07/18/12	Wednesday	681	549	132		207,023				
Friday 670 647 23 96.6% \$ 209,686 \$ 203,042 \$ 6.644 Saturday 669 629 40 94.0% \$ 211,156 \$ 198,619 \$ 12,537	07/19/12	Thursday	675	672	3		200,985	. ,			
Saturday 669 629 40 94.0% \$ 211,156 \$ 198,619 \$ 12,537	07/20/12	Friday	029	647	23		209,686	•			
	07/21/12	Saturday	699	629	40		211,156		\$ 12,537	94.1%	

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Greenbrier BI EE Claim Analysis Prelim 12-17-13.xlsx

Daily Forecasted Room Occupancy and Revenue RHA - Greenbrier Hotel Date of Loss: June 29, 2012

Preliminary

Source: JK 120 Day Forecast 06 26 12 (2).xls, Daily Reports

				A	Amount as Claimed					
			Occupied Rooms			Ro	Rooms Revenue			
Date	Dav	Forecast	Actual	Difference	IR #2 corr.	Forecast	Actual	Difference	Actual % of Forecast	Comments
07/22/12	Sunday	551	558	(7)	101.3% \$	148,660 \$	271 \$	3,389	%1.7%	
07/23/12	Monday	617	969	21	\$ %9.96	163,428 \$	161,396 \$	2,032	%8.86	
07/24/12	Tuesday	637	602	35	94.5% \$		177,177 \$	(534)	100.3%	
07/25/12	Wednesday	513	508	S	\$ %0.66	179,234 \$		(5,718)	103.2%	
07/26/12	Thursday	525	529	(4)	100.8% \$	185,040 \$	182,268 \$	2,772	%5'86	
07/27/12	Friday	521	545	(24)	104.6% \$	179,925 \$	194,638 \$	(14,713)	108.2%	
07/28/12	Saturday	695	617	(48)	108.4% \$	198,795 \$	222,853 \$	(24,058)	112.1%	
07/29/12	Sunday	536	549	(13)	102.4% \$	173,454 \$	162,105 \$	11,349	93.5%	
07/30/12	Monday	809	455	153	74.8% \$	214,521 \$	162,250 \$	52,271	75.6%	
07/31/12	Tuesday	059	602	48	92.6% \$	212,575 \$	196,541 \$	16,034	92.5%	
Total July 9 - 31		14,208	12,388	1,820	8	4,649,965 \$	4,011,159	638,806	86.3%	To Sch 4
							г			
August 2012		17,626	16,212	1,414				894,261	84.6%	To Sch 4
September 2012		16,333	15,232	1,101				688,079	86.8%	To Sch 4
October 2012		17,192	13,954	3,238				895,591	83.2%	To Sch 4
November 2012		12,755	601'6	3,646			2,272,689 \$	451,169	83.4%	To Sch 4
December 2012		14,122	11,503	2,619	81.5% \$	4,065,659 \$	3,366,792 \$	698,867	82.8%	To Sch 4
Total Aug - Dec 12		78,028	66,010	12,018	84.6% \$	23,146,486 \$	8 615,815,61	3,627,967		
Actual Aug - Dec 11		68,797				\$18,912,534				
Percent 2012 to 2011 Dec		113.42%				122.39%				
Prior Year Data		i i			6	1 042 503				
January 2012		7,242			A 4	1,042,393				
February 2012 March 2012		9,2/9 9,013			÷ •	1,501,117				
Total Prior Year Data		24,630				\$3,717,046				
Calculated 2013 Losses										
January 2013		8,214	7,484	730	\$1.1%	1,275,999 \$	1,248,021	27,978	%8'.	To Sch 4
February 2013		6,499	4,713	4,786			758,102	611,909	52.8%	To Sch 4
March 2013		10,222	6,134	4,088	\$ %0.09	1,837,173 \$	1,223,599 \$	613,573	66.6%	10 Scn 4
Total Jan - Mar 2013		27,935	18,331	9,604	%9'59	4,549,182	3,229,723	1,319,460	71.0%	

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Greenbrier BI EE Claim Analysis Prelim 12-17-13.xlsx

					From Sch 7				From Sch 14	From Sch 18 From Sch 20	From Sch 20		
						Amount a	Amount as Measured						
Description	Room	F	F&B	Retail	Golf	Spa O	П	Other Serv.	Casino	Resort Fees	Tent	Total	Comments
Greenbrier Classic Week Lost Revenue (06/29/12- 07/08/12)	\$ 69,044 \$	· ·	454,246 \$	285,827 \$	113,297 \$	83,587 \$	30,863 \$	7,907	19,522	\$ 632	\$ 18,536 \$	1,083,460	From Sch 7
Variable Margin Percent	86.86%	,	72.47%	42.65%	%20.96	%20.96	96.02%	%20.96	68.56%	100.00%	42.65%		From Sch 22
Net Business Interruption (06/29/12 - 07/08/12)	\$ 59,974	s	329,177 \$	121,903 \$	108,786 \$	80,258 \$	29,634 \$	7,592 \$	13,383	\$ 632	\$ 7,906 \$	759,245	To Summary A
Post Loss - Lost Revenue:		•	•	•	•	€	6	6		6	6		
July 9 - 31, 2012 August 2012	s s	s s	, , & &			A 6A				· ·			
September 2012	·	69 6			69 6	69 6 1	,		•	· ·	5 5		
October 2012 November 2012	9 V9	м м	, ,		n 4n	n 4n	• ••			· ·		. ,	
December 2012	·	6 9 (6 5 (•	ده و	ن		•	· •> •			
January 2013 February 2013		× ×	× ×			, ,	A 6A			· ·			
March 2013		· •			· 6	· •			-			1	
Total Lost Revenue	S	s					S		,				
Variable Margin Percent	86.86%	%	72.47%	42.65%	96.02%	96.02%	%20.96	96.02%	%95'89	100.00%	42.65%		From Sch 22
Lost Variable Margin - Interim No. 1	,	¥	<i>y</i>		,	,	,			69	6	•	
August 2012		9 69	· •		,	,		,	ı			•	
September 2012	, ss s	€ 9 €	ده ه	,				, ,		, , , ,			
October 2012 November 2012	, ,	• •	· ·		· •	9 6 9 ·	· ••	,	•	,	,	•	
December 2012	\$	€			-	-	·			•	-	•	
Total Interim No. 1	· •	e٩	·	•	•	·	9 5	·	1		· ·	•	
Lost Variable Margin - Interim No. 2 January 2013	€9	€9	69	·	·		·	•	,	· \$	· ·	•	
February 2013 March 2013	· ·	s s	69 69							· ·	s		
Total Interim No. 2	· •	s	9				\$		•		s - s		
Net Business Interruption (07/09/12 - 03/31/13)	s	8			-		-		1				To Summary A, Note 1

Note 1: We identified no Business Interruption for the period after the Greenbrier Classic through the end of March 2013 (07/09/12 - 03/31/13). Our understanding is that the claim for this time period is based on a projection that has not been supported or verified to date. The projected revenue is far in excess of the pre - loss/historical achievement as well as the 120 day forecasts in place prior to loss as recent as 06/26/12, or three days prior to the loss. See Exhibit 1 and Exhibit 2.

Estimated Lost Revenue Calculation RHA - Greenbrier Hotel Date of Loss: June 29, 2012

					Amount as Measured	asured				
							Other	Other Hotel		
Description		Room	F & B	Retail	Golf	Spa	Recreation	Services	Total	Comments
Greenbrier Classic (June 29- July 8, 2012) Projected % of Room Revenues			92.02%	29.18%	5.76%	11.07%	4.06%	5.82%		From Sch 8
Projected Revenue Room	Fr	From Sch 9 2,850,299 \$	2,622,791 \$	831,673 \$	164,319 \$	315,402 \$	115,583 \$	165,894 \$	7,065,961	
Less: Actual Revenue Room	~	2,781,255 \$	2,168,545 \$	545,845 \$	51,023 \$	231,815 \$	84,721 \$	\$ 187,987 \$	6,021,191	From Sch 23
Total Lost Revenue	S	69,044 \$	454,246 \$	285,827 \$	113,297 \$	83,587 \$	30,863 \$	\$ 7,907	1,044,770	To Sch 6
Projected % of Room Revenues	s		7020 88	31 430%	10 36%	12 94%	7 02%	10.77%		From Sch 8
July 9 - 31, 2012 Angust 2012	9 69		93.41%	30.67%	29.55%	13.46%	7.48%	10.50%		From Sch 8
September 2012	. ∽		95.12%	33.13%	27.05%	12.63%	4.94%	11.70%		From Sch 8
October 2012	€9	•	106.14%	36.77%	18.28%	12.70%	6.25%	19.87%		From Sch 8
November 2012	∽	•	100.31%	53.59%	5.54%	18.80%	8.36%	10.12%		From Sch 8
December 2012	∽	·	83.72%	26.56%	%96.0	17.42%	8.15%	8.36%		From Sch 8
January 2013	∽	1	125.04%	27.08%	0.51%	30.58%	9.32%	9.41%		From Sch 8
February 2013	∽	•	114.87%	26.80%	0.71%	32.88%	7.73%	16.59%		From Sch 8
March 2013	∽	ı	119.42%	47.43%	4.27%	26.29%	8.84%	12.26%		From Sch 8
Projected Revenue										
July 9 - 31, 2012	∽	·	٠	-	·	·	-			
August 2012	∽	-	-	·	ده		·			
September 2012	6 9	·		-			•	,		
October 2012	s	· ·	-	-	د		·	•		
November 2012	\$	·	-	-	ده	٠	·			
December 2012	6 9	· ·	∽	٠	·		•	,		
January 2013	60	·	٠	-	·		·	,		
February 2013 March 2013	∽	·	-	-		-	-			
Total Projected Revenue	S	ses 1			<i>\$</i> €	,	· ·	,		
Actual Revenue										-
July 9 - 31, 2012	S	4,011,405 \$						448,095	11,388,904	From Sch 23
August 2012	∽				1,248,976 \$			479,776	13,771,504	From Sch 23
September 2012	S							499,943	12,584,878	From Sch 23
October 2012	S	4,433,283 \$			801,436 \$	\$ 922,605		507,715	11,738,760	From Sch 23
November 2012	S	2,284,087 \$	2,084,703 \$	1,076,662 \$				200,346	6,262,744	From Sch 23
December 2012	S	3,382,954 \$		1,778,855 \$					8,680,964	From Sch 23
January 2013	\$	1,248,021 \$	1,270,120 \$	721,282 \$	8,359 \$	291,273 \$	114,616 \$; 193,575 \$	3,847,245	From Sch 23

Estimated Lost Revenue Calculation RHA - Greenbrier Hotel Date of Loss: June 29, 2012

Description February 2013 S March 2013		-													
ω,											Other	ō	Other Hotel		
February 2013 S March 2013 6	Room		F & B		Retail	Golf	If	-1	Spa	ž	Recreation		Services	Total	Comments
February 2013 \$ \$ March 2013															
March 2013	758,102	2	834,405	S	536,520 \$		4,315	S	228,657 \$	S	71,478 \$	S	88,701 \$		From Sch 23
CIOZ IIOMINI	1,223,599	\$ 6	1,175,885 \$	8	809,329	\$	25,939 \$	~	312,732	so.	141,148	8	115,296 \$	3,803,929	From Sch 23
Total Actual Revenue	26,792,836 \$	s	24,910,673 \$	€9	10,242,725 \$		4,299,912 \$		3,845,764 \$	s	1,787,904 \$	ده	2,721,289 \$	74,601,104	
Lost Revenue															
July 9 - 31, 2012 \$	•	6 9	•	S	'	€9		S		∽	1	S	٠		To Sch 6
August 2012 \$	•	69	,	S	'	∽		∽		S		S	•		To Sch 6
September 2012	•	€9	,	S	,	€9		∽		∽	•	S	-		To Sch 6
October 2012 \$,	€9	,	S	,	\$		∽		s		e٩	-	•	To Sch 6
November 2012	1	∽	1	€9	,	\$		5		S	•	S	-	,	To Sch 6
December 2012	•	∽		S	,	€		6		∽	•	∽	-		To Sch 6
January 2013	•	∽	,	S	,	€9	,	6		∽	•	∽	-	,	To Sch 6
February 2013	1	€9	•	S	'	€9		€9		S	•	∽	-	,	To Sch 6
March 2013 \$	•	∽	•	S	1	\$		\$		∞		s	\$	-	To Sch 6
		6		6	•	6				G		G	9	,	

Preliminary

Estimated Percent of Room Revenues RHA - Greenbrier Hotel Date of Loss: June 29, 2012

						Amc	Amount as Measured	٦					
											Other	Other Hotel	
Description		Room	Ŧ	F & B	R	Retail (A)	Golf	9 2	Spa	۳	Recreation	Services	Comments
Actual Revenue Amounts													
Greenbrier Classic - June 29 - July 8, 2011	∽	2,310,629	· ×	2,126,197	∽	674,206 \$	133,208	∽	255,684	∽	93,699	134,484	From Sch 23
July 2011 excluding above	↔	3,428,254	∽	3,050,032	∽	1,077,460 \$	663,620	∽	443,693	∽	240,807	369,119	From Sch 23
August 2011	↔	4,956,142	×	4,629,385	€9	\$ 918,615,1	1,464,533	€	666,973	∽	370,711	520,411	From Sch 23
September 2011	↔	4,321,068	×	4,110,164	∽	1,431,480 \$	1,169,010	€	545,594	∽	213,306	505,488	From Sch 23
October 2011	∽	4,238,889	×	4,499,285	∽	1,558,664 \$	774,853	∽	538,355	∽	265,119	842,414	From Sch 23
November 2011	∽	2,276,616	· ×	2,283,568	∽	1,220,045 \$	126,169	\$	427,947	∽	190,312	230,352	From Sch 23
December 2011	↔	3,119,820	×	2,611,987	S	1,764,595 \$	30,017	\$	543,605	∽	254,165	260,870	From Sch 23
January 2012	∽	1,042,593	↔	1,303,643	∽	\$ 92,076	5,317	\$	318,866	∽	97,191	720,86	From Sch 23
February 2012	6	1,173,336		1,347,789	∽	666,444 \$	8,359	€	385,829	∽	90,755	194,629	From Sch 23
March 2012	6	1,501,117	€	1,792,568	∽	712,017 \$	64,114	\$	394,701	\$	132,711	184,018	From Sch 23
Total Actual Revenue	\$	28,368,464	\$ 27	27,754,617	\$ 1	11,219,801 \$	4,439,200	8	4,521,247	S	1,948,775 \$	3,339,861	
Dercent of Room Revenues				,									
Greenbrier Classic - June 29 - July 8, 2011		100.00%		92.05%		29.18%	5.76%		11.07%		4.06%	5.82%	To Sch 7
July 9 - 31, 2012		100.00%		88.97%		31.43%	19.36%		12.94%		7.02%	10.77%	To Sch 7
August 2012		100.00%		93.41%		30.67%	29.55%		13.46%		7.48%	10.50%	To Sch 7
September 2012		100.00%		95.12%		33.13%	27.05%		12.63%		4.94%	11.70%	
October 2011		100.00%		106.14%		36.77%	18.28%		12.70%		6.25%	19.87%	To Sch 7
November 2011		100.00%		100.31%		53.59%	5.54%		18.80%		8.36%	10.12%	
December 2011		100.00%		83.72%		56.56%	0.96%		17.42%		8.15%	8.36%	To Sch 7
January 2012		100.00%		125.04%		27.08%	0.51%		30.58%		9.32%	9.41%	
February 2012		100.00%		114.87%		26.80%	0.71%		32.88%		7.73%	16.59%	•
March 2012		100.00%		119.42%		47.43%	4.27%		26.29%		8.84%	12.26%	To Sch 7

Schedule 9

Preliminary

Estimated Lost Room Revenue RHA - Greenbrier Hotel Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

	Comments																																Note 1						
	Amount as Measured	3,284	(15,895)	(3,838)	27,103	14,371	15,727	1,720	(1,899)	(3,016)	31,488	69,044				1		•	•	•		•	, ,		•	•	,	•			•		•			٠	,		
	as	s		∽	69	S	∽	S	€9	∽	٠	S		<u>د</u>	6 9 (<u>ب</u>				_			A 4					_			A 6	۰ م	8	٠	<u>~</u>				
	Calculated Lost Revenue	3,284				14,371		1,720		(3,016)	31,488	69,044			_		13,605	(6,584)		(354)	21,398	(2,555)	6,908	(3.736)	3,010	12,738	1,259	(2,374)	20,324	12,646	(968)	17,766	128,405		(4,256)				
		•		2 \$	2 \$	5 \$	\$ 6	\$ 6	2 \$	5 \$	7 \$	\$ 8	4. 8			4 c	7 7	· «	8 6	8	5.	9	7 0	9 69	\$ 9	.7 \$	2 \$	<u>چ</u> د م	<i>∞</i> •	ლ. :	<u>ه</u> و	2 -	8	5 \$	8				
From Sch 23	Actual Room Revenue	\$ 166,010	\$ 195,584	\$ 108,202	\$ 220,102	\$ 253,695	\$ 424,709	\$ 387,069	\$ 378,332	\$ 385,805	\$ 261,747	\$ 2,781,255	\$ 99,824	\$ 89,928	\$ 103,810	\$ 146,824	221,612	\$ 199,488	\$ 172,939	\$ 190,718	\$ 152,475	\$ 206,249	\$ 203,042	\$ 145.271	\$ 161,396	\$ 177,177	\$ 184,952	\$ 182,268	\$ 194,678	\$ 222,853	\$ 162,105	\$ 196,541	\$ 4,011,405	\$ 141,605	\$ 196,628				
ш	ıne	294	689	364	205	99(136	68/	133	682	235		167	360	150	<u> </u>	404	90,	320	364	373	594	749 105	535	90	916	211	395	303	661	36	307	809	181	372	361	317		
	Projected Room Revenue	169,294	179,689	104,364	247,205	268,066	440,436	388,789	376,433	382,789	293,235	2,850,299 To Sch 7		91,860	119,150	150,401	229,404	192,904					209,949	141 535					215,003	235,499	161,136	214,307	4,139,809	141,281	192,372				
	1	6		9	3.	∞	2 \$	0 \$	2 \$	2 2	2	S	.7	2.	4 ·	× •	2 6	, ee	5 8	\$ 9			99 9 50 0	9 64	9	\$ 9		9	6	<u>ده</u> د م	უ ი ლი	. = • •	∽	\$	0 \$				
	Actual Room Rate	335.79	347.41	312.06	447.53	409.38	645.72	570.00	547.82	557.07	547.52		319.77	27.72	303.34	309.17	365.60	346,98	317.95	319.46	288.39	301.32	312.89	256 48	266.06	296.26	360.70	340.50	355.49	360.58	298.73	326.41		291.39	293.90	358.02	353 51	0.00	
	18	8	7 \$	4		5	2 \$	2 \$			1	۲	-	~	es :		A 6	9 69	8	\$ 9			- c			- \$				es :	<i>ه</i> و	2 K	•	5	5				
	Projected Rooms	504	517	334	552	655	682	682	189	789	536	5,837 To Sch 14&18	301	331	393	486	779	556	539	969	603	929	671	557	618	641	516	528	909	653	539	482	12,909	485	655	969	603	70	
From Sch 10	Forecast Accuracy	100.43%	100.43%	100.43%	100.43%	101.05%	101.05%	101.05%	101.05%	101.05%	101.05%	"	101.05%	100.72%	100.72%	100.72%	100.72%	100.72%	100.72%	100.15%	100.15%	100.15%	100.15%	100.15%	100.15%	100.63%	100.63%	100.63%	100.63%	100.63%	100.63%	101.01%		101.01%	101.01%	10101%	101 01%		10.101
F												н																											
	Forecast As of 06/26/12	502	515	333	550	648	675	675	089	089	530	5,788	298	329	390	483	623	552	535	595	602	675	049	909	617	637	513	525	109	649	536	479	12,842	480	648	065	219		
	Week	Week 1	Week 1	Week 1	Week 1	Week 2	, 2012	Week 2	Week 3	Week 3	Week 3	Week 3	week 3	Week 3	Week 4	Week 4	Week 4	Week 4	Week 4	Week 4	Week 5	Week 5	Week 5	Week 5	Week 5	Week 5	week 5 Week 6		Week 6	Week 6	Week 6	Week 6							
												July 8.																											
	Day of the Week	Fridav	Saturday	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Total Greenbrier Classic Week June 29 - July 8, 2012	Monday	Tuesday	Wednesday	Thursday	Friday	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Monday Tuesday	12	Wednesday	Thursday	Friday	Saturday	\\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\	Daturany
	Forecast Date	06/29/12	06/30/12	07/01/12	07/02/12	07/03/12	07/04/12	07/05/12	07/06/12	07/07/12	07/08/12	Greenbrier Cl	07/09/12	07/10/12	07/11/12	07/12/12	07/13/12	07/14/12	07/16/12	07/17/12	07/18/12	07/19/12	07/20/12	07/22/12	07/23/12	07/24/12	07/25/12	07/26/12	07/27/12	07/28/12	07/29/12	07/30/12 07/31/12	Total July 9 - 31, 2012	08/01/12	08/02/12	08/03/12	08/04/12	, T	71/10/00

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Note 1

(25,895) (21,910)

61,229

(9,795) (7,793)

261,235 206,031

251,440 198,238

(4,907)

54,861

49,954

(27,189) (3,507) 11,119

87,124 113,489 134,569 165,995 173,841

107,380 162,488 184,960

343 380 528 613

102.47% 102.47%

102.47%

102.47%

102.66% 102.47%

Week 10 Week 10

Week 10

Week 11 Week 11

Tuesday Wednesday Thursday

09/05/12

Monday

Sunday

09/01/12 39/02/12 09/03/12 09/04/12 09/06/12 09/07/12 09/08/12 09/09/12

Week 11

Week 11

Saturday

Friday

Week 11 Week 11 Week 11

28,814 27,443 21,872 870

82,856 84,596 166,074

111,669 112,039 187,946 190,158

263.02 291.47 266.77 282.44 307.89 307.89 265.14 225.14 275.40 284.42 277.40 278.19 309.75 269.87

421 407

102.47% 103.41% 103.41%

Week 12 Week 13

Sunday Monday Tuesday Wednesday

09/10/12 09/11/12

09/12/12 39/13/12 09/14/12 09/16/12

Thursday Friday Saturday

Monday **Tuesday**

09/17/12 09/1**8**/12

Sunday

09/15/12

661 684 674

(4,723)

189,288 189,499 201,771 202,771

64

184,775 221,955 224,552

20,184 21,781

904 6,608

76,960 69,784

80,079 77,864 126,489

669 647 259 289 490

103.41% 103.41%

103.38%

103.41%

103.41%

103.41%

Estimated Lost Room Revenue

Preliminary

RHA - Greenbrier Hotel Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

Comments as Measured Amount (26,087) (16,379) (12,559) (21,406) (26,383) (23,282) (24,218) (14,391) (10,212) (12,541) (6,532) (2,735) (11,366) (17,124) (4,607) 69,837 (10,621) 10,565 (14,543) (21,670) (12,438) (4,050) (25,867)(343,299)3,938 12,837 Lost Revenue Calculated 6 211,572 217,606 122,439 121,539 1111,156 55,930 98,010 169,472 211,837 195,721 95,549 79,709 177,672 214,749 225,241 130,077 130,154 105,760 4,923,656 Room Revenue From Sch 23 Actual 205,040 214,871 111,073 104,414 106,549 125,767 105,859 104,067 89,381 158,851 222,403 199,659 147,412 170,049 156,266 188,366 201,959 81,006 58,039 56,953 85,451 218,072 4,580,357 138,001 184,001 Room Revenue Projected 220.14 256.04 327.66 396.30 315.31 339.49 342.54 279.99 284.60 317.86 327.60 321.58 232.71 218.48 316.46 360.41 343.86 266.19 277.29 301.37 295.87 280.56 291.75 Room Rate Actual **Projected Rooms** 300 500 679 14,776 354 425 496 555 590 378 371 306 348 266 259 539 562 550 377 621 101.77% 101.77% 101.77% 101.77% 101.77% 102.18% 102.18% 102.18% 102.18% 102.18% 101.78% 101.78% 101.78% 101.78% 101.78% 101.78% 102.66% 102.66% 102.66% From Sch 10 Forecast Accuracy Forecast As of 06/26/12 14,513 Week 10 Week 8 Week 8 Week 8 Week 8 Week 8 Week 9 Week 9 Week 9 Week 10 Week 10 Week 7 Week 7 Week 8 Week 7 Week 7 Week 8 Week 9 Week 9 Week 9 Week 9 Week 10 Week 7 Week 7 Week Day of the Week Wednesday Thursday Tuesday Wednesday Thursday Monday Tuesday Wednesday Tuesday Wednesday Thursday Thursday Saturday saturday Saturday Monday **Fuesday** Sunday Monday Sunday Sunday Friday Friday Friday Total August 2012 Forecast Date 08/1**8**/12 08/19/12 08/21/12 08/22/12 08/27/12 08/28/12 08/10/12 08/12/12 08/13/12 08/15/12 08/16/12 08/25/12 08/14/12 08/31/12 08/08/12 08/09/12 08/11/12 08/17/12 08/20/12 08/23/12 08/24/12 08/26/12 08/29/12 08/30/12

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Preliminary

Estimated Lost Room Revenue RHA - Greenbrier Hotel Date of Loss: June 29, 2012

Forecasts
Day
120
Greenbrier
Source:

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			Forecast As of	Forecast	_	Actual	Pro	Projected	¥	Actual	Calculated	Amount	
Forecast Date	Day of the Week	Week	06/26/12	Accuracy	Projected Rooms	Room Rate	Room	Room Revenue	Room	Room Revenue	Lost Revenue	as Measured	Comments
09/19/12	Wednesday	Week 13	617	103.38%	638 \$	\$ 242.06	s	154,406	∽	156,551	\$ (2,145)	· •	
09/20/12	Thursday	Week 13	286	103.38%	\$ 909	\$ 227.98	€9	138,115	∽	140,526	\$ (2,411)	·	
09/21/12	Friday	Week 13	641	103.38%		\$ 267.46	∽	177,239	6	160,991	\$ 11,148	·	
09/22/12	Saturday	Week 13	441	103.38%		\$ 294.62	∽	134,325	€4	151,953	\$ (17,628)	·	
09/23/12	Sunday	Week 13	294	103.38%	304		∽	76,751	∽	103,400	\$ (26,648)	·	
09/24/12	Monday	Week 13	330	103.38%	341	\$ 272.38	S	92,927	6	120,840		•	
09/25/12	Tuesday	Week 14	382	102.68%		\$ 287.96	∽	112,950	∽	156,609	\$ (43,659)	· •	
09/26/12	Wednesday	Week 14	475	102.68%	488	\$ 332.47	s	162,154	∽	195,543	\$ (33,389)	•	
09/27/12	Thursday	Week 14	615	102.68%		\$ 309.43	∽	195,399	∽	182,637	\$ 12,763	· •	
09/28/12	Friday	Week 14	809	102.68%	624 \$	\$ 341.66	€9	213,299	∽	197,571	\$ 15,728	- -	
09/29/12	Saturday	Week 14	652	102.68%		\$ 342.27	∽	229,142	~	200,823	\$ 28,319	· •	
09/30/12	Sunday	Week 14	623	102.68%	640 \$	\$ 305.19	~	195,230	€9	174,562	\$ 20,669	· •	1
Total September 2012	012		14,689		15,128		٠	4,506,733	s	4,527,729	\$ (20,997)	· · · · · · · · · · · · · · · · · · ·	Note 1
10/01/12	Monday	Week 14	869	102.68%	614 \$	\$ 309.00	∽	189,736	€9	180,933	\$ 8,803	· •	
10/02/12	Tuesday	Week 15	237	103.27%	245	\$ 316.72	∽	77,518	٠,	103,671	\$ (26,152)	· •	
10/03/12	Wednesday	Week 15	343	103.27%		\$ 286.19	∽	101,375	جء	124,627	\$ (23,253)	· •	
10/04/12	Thursday	Week 15	629	103.27%	\$ 059	\$ 309.72	∽	201,187	\$	250,616	\$ (49,429)	· •	
10/05/12	Friday	Week 15	594	103.27%	613 \$	\$ 347.92	∽	213,424	\$	257,351	\$ (43,927)	- - -	
10/06/12	Saturday	Week 15	623	103.27%		\$ 365.70	∽	235,286	~	280,252	\$ (44,965)	· •	
10/07/12	Sunday	Week 15	292	103.27%		\$ 322.12	∽	97,138	~	125,609	\$ (28,471)	· •	
10/08/12	Monday	Week 15	334	103.27%		\$ 297.67	s	102,675	∽	128,922	\$ (26,247)	- -	
10/09/12	Tuesday	Week 16	333	105.34%		\$ 321.36	∽	112,731	∽	121,522	\$ (8,791)	<u>د</u>	
10/10/12	Wednesday	Week 16	305	105.34%		\$ 287.56	∽	92,395	~	113,853	\$ (21,458)	دم	
10/11/12	Thursday	Week 16	377	105.34%		\$ 324.64	∽	128,931	∽	166,033	\$ (37,101)	·	
10/12/12	Friday	Week 16	483	105.34%		\$ 345.33	∽	175,709	∽	208,492	\$ (32,783)	٠ حم	
10/13/12	Saturday	Week 16	555	105.34%		\$ 349.56	∽	204,371	~	221,527	\$ (17,156)	· •	
10/14/12	Sunday	Week 16	420	105.34%		\$ 313.23	∽	138,586	<u>~</u>	141,312	\$ (2,727)	· •	
10/15/12	Monday	Week 16	405	105.34%		\$ 335.41	∽	143,100	<u>د</u>	160,743	\$ (17,643)	· •••	
10/16/12	Tuesday	Week 17	410	106.15%		\$ 331.89	∽	144,438	<u>دم</u>	152,305	\$ (7,867)	· •••	
10/17/12	Wednesday	Week 17	345	106.15%		\$ 349.74	6	128,079	∞	145,016	\$ (16,936)	·	
10/18/12	Thursday	Week 17	345	106.15%		\$ 345.43	۰	126,500	6 9 (155,064	\$ (28,564)	· ••• (
10/19/12	Friday	Week 17	512	106.15%		\$ 302.45	∽	164,374	∞	160,461	\$ 3,913	· •	
10/20/12	Saturday	Week 17	523	106.15%		\$ 315.30	∽	175,041	~	184,983	\$ (9,942)	·	
10/21/12	Sunday	Week 17	333	106.15%		\$ 251.42	∽	88,870	∽	102,058	\$ (13,188)	ا د	
10/22/12	Monday	Week 17	329	106.15%		\$ 300.37	∽	104,898	∽	134,404	\$ (29,506)	<u>.</u>	
10/23/12	Tuesday	Week 18	331	105.43%		\$ 300.03	∽	104,705	s	126,518	\$ (21,813)	<u>-</u>	
10/24/12	Wednesday	Week 18	270	105.43%		\$ 264.82	∽	75,384	s	96,159	\$ (20,774)	· •	
10/25/12	Thursday	Week 18	356	105.43%		\$ 277.06	∽	103,992	s	123,750	\$ (19,758)	· •	
10/26/12	Friday	Week 18	471	105.43%		\$ 290.60	∽	144,304	s	151,780	\$ (7,476)	· •	
10/27/12	Saturday	Week 18	207	105.43%	535 \$	\$ 269.34	∽	143,975	s	155,675	\$ (11,700)	<u>-</u>	
10/28/12	Sunday	Week 18	298	105.43%	314 \$	\$ 186.77	∽	58,681	\$	51,516	\$ 7,165	· •	
10/29/12	Monday	Week 18	267	105.43%	282	\$ 210.53	∽	59,266	s	52,356	\$ 6,910	•	
10/30/12	Tuesday	Week 19	250	105.45%		\$ 178.24	∽	46,990	∽	42,476	\$ 4,514	•	
	•												

Preliminary

Estimated Lost Room Revenue RHA - Greenbrier Hotel Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

				From Sch 10	10					From Sch 23			
Forecast Date	Day of the Week	Week	Forecast As of 06/26/12	Forecast Accuracy		Projected Rooms	Actual Room Rate	F Roo	Projected Room Revenue	Actual Room Revenue	Calculated Lost Revenue	Amount as Measured	Comments
10/31/13	Wednesday		153	<u> </u>	105 45%	191	\$ 205.87	٠,	33.214 \$	\$ 13.299 \$	\$ 19.915	S	
71/16/01	Wednesday	-))))					1	:
Total October 2012	2	II	12,228		11	12,827		~	3,916,875 \$	\$ 4,433,283 \$	\$ (516,408)	s (Note I
	From Sch 12	From Sch 12	2017 2013				From Sch 23						
	2011 - 2012		Projected	Actual	_	Projected	Actual	Ö	Calculated	Amount			
Month	Paid Rooms	Growth Percentage	Paid Rooms	Room Rate		ne	Room Revenue		Lost Revenue	as Measured	_		
November	6,879	98.93%	9,773	\$ 2	254.82 \$	3, 2,490,373	\$ 2,284,087	∽	206,287	•			
December	11,521	98.93%	11,398	\$ 2	285.08 \$	3,249,198	\$ 3,382,954	S	(133,756)	•			
January	7,009		6,934	. ·	\$ 06.691	1,173,914	\$ 1,248,021	∽	(74,107)	· •			
February	8,150) 98.93%	8,063		158.03 \$	3, 1,274,144	\$ 758,102	∽	516,042	•			
March	8,658	98.93%	8,565	\$	172.56 \$	1,478,052	\$ 1,223,599	S	254,452				
Total November - March	March		44,732		₩	\$ 9,665,681 \$	\$ 8,896,763	S	768,918		Note 2	S	
		••			I								
Total Post Lost Revenue	yenue											· ·	Note 1

Note 1: We identified no Business Interruption for the period after the Greenbrier Classic through the end of March 2013 (07/09/12 - 03/31/13). Our understanding is that the claim for this time period is based on a projection that has not been supported or verified to date. The projected revenue is far in excess of the pre - loss/historical achievement as well as the 120 day forecasts in place prior to loss as recent as 06/26/12, or three days prior to the loss. See Exhibit 1 and Exhibit 2.

Note 2: The projected revenue is based on the most recent pre loss forecast for 120 days beginning June 26, 2012. We have included historical vs. actual occupancy for November 2012 through March 2013 for comparative purposes

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Preliminary

Summary of Weekly Room Forecast to Actual Achievement RHA - Greenbrier Hotel Date of Loss: June 29, 2012

	From Sch 11	From Sch 11	From Sch 11		
	Forecast	Actual		Actual To	
Week	Occupancy	Occupancy	Variance	Forecast %	Comments
-	50 041	00009] 050	100 43%	To Sch 9
-	14,741	00,200	607	0/01:001	10 Scii /
2	61,231	61,874	643	101.05%	To Sch 9
3	63,617	64,073	456	100.72%	To Sch 9
4	65,894	65,993	66	100.15%	To Sch 9
5	68,265	869,89	433	100.63%	To Sch 9
9	69,545	70,247	702	101.01%	To Sch 9
7	71,454	72,720	1,266	101.77%	To Sch 9
∞	72,703	74,290	1,587	102.18%	To Sch 9
6	74,367	75,692	1,325	101.78%	To Sch 9
10	75,501	77,511	2,010	102.66%	To Sch 9
11	77,465	79,382	1,917	102.47%	To Sch 9
12	77,870	80,527	2,657	103.41%	To Sch 9
13	78,396	81,048	2,652	103.38%	To Sch 9
14	78,025	80,116	2,091	102.68%	To Sch 9
15	78,693	81,268	2,575	103.27%	To Sch 9
16	75,050	79,061	4,011	105.34%	To Sch 9
17	69,234	73,490	4,256	106.15%	To Sch 9
18	54,057	56,993	2,936	105.43%	To Sch 9
19	38,691	40,800	2,109	105.45%	To Sch 9
20	20,313	22,656	2,343	111.53%	To Sch 9
21	7,301	7,562	261	103.57%	To Sch 9
	1 227 513	100 1201	889 98	7012 201	
lenol	1,557,013	10764/561	υσιλου	104.17	

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93747 - Greenbrier BI EE Claim Analysis Prelim 12-17-13.xlsx

Analysis of Weekly Room Forecast to Actual Achievement Percentage
RHA - Greenbrier Hotel
Date of Loss: June 29, 2012

1																																										
Comments																																										
Actual To Forecast %	103.03%	108.89%	109.43%	104.69%	107.24%	%91.96	95.10%	97.95%	97.37%	%19:06	98.24%	106.48%	97.36%	95.15%	101.22%	99.16%	97.95%	105.33%	105.36%	95.96%	100.00%	97.73%	93.65%	101.52%	95.24%	100.25%	106.94%	%85.86	102.36%	102.78%	108.17%	94.64%	98.36%	87.23%	94.75%	102.46%	99.63%	92.98%	103.99%	101.20%	100.77%	105.31%
Variance	2	4	5	91	27	(11)	(17)	(3)	(4)	(14)	(5)	28	(12)	(16)	2	(1)	(3)	20	21	(14)		(2)	(8)	2	(16)	_	12	(4)	9	9	17	(25)	(8)	(47)	(17)	S	Ξ	(8)	12	5	-	9
Actual Occupancy	89	49	28	357	400	328	330	143	148	136	279	460	443	314	166	118	143	395	413	185	106	98	118	134	320	403	185	278	260	222	225	441	480	321	307	208	270	191	313	422	131	119
Forecast Occupancy	99	45	53	341	373	339	347	146	152	150	284	432	455	330	164	119	146	375	392	661	106	88	126	132	336	402	173	282	254	216	208	466	488	368	324	203	271	199	301	417	130	113
Week	Week 1																																									
Forecast Date	01/03/12	01/04/12	01/05/12	01/06/12	01/07/12	01/08/12	01/09/12	01/10/12	01/11/12	01/12/12	01/13/12	01/14/12	01/15/12	01/16/12	01/17/12	01/18/12	01/19/12	01/20/12	01/21/12	01/22/12	01/23/12	01/24/12	01/25/12	01/26/12	01/27/12	01/28/12	01/29/12	01/30/12	01/31/12	02/01/12	02/02/12	02/03/12	02/04/12	02/05/12	02/06/12	02/07/12	02/08/12	02/09/12	02/10/12	02/11/12	02/12/12	02/13/12
120 Day Forecast Period	01/03/12	01/03/12	01/03/12	01/03/12	01/03/12	01/03/12	01/03/12	01/10/12	01/10/12	01/10/12	01/10/12	01/10/12	01/10/12	01/10/12	01/17/12	01/17/12	01/17/12	01/17/12	01/17/12	01/17/12	01/17/12	01/24/12	01/24/12	01/24/12	01/24/12	01/24/12	01/24/12	01/24/12	01/31/12	01/31/12	01/31/12	01/31/12	01/31/12	01/31/12	01/31/12	02/07/12	02/07/12	02/07/12	02/07/12	02/01/12	02/07/12	02/07/12

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Analysis of Weekly Room Forecast to Actual Achievement Percentage RHA - Greenbrier Hotel Date of Loss: June 29, 2012

Preliminary

Forecast Period	Date	Week	Occupancy	Occupancy	Variance	Forecast %	Comments
02/14/12	02/14/12	Week 1	162	164	. 2	101.23%	
02/14/12	02/15/12	Week 1	149	144	(5)	96.64%	
02/14/12	02/16/12	Week 1	179	180		100.56%	
02/14/12	02/17/12	Week 1	351	379	28	107.98%	
02/14/12	02/18/12	Week 1	468	476	∞	101.71%	
02/14/12	02/19/12	Week 1	495	493	(2)	%09.66	
02/14/12	02/20/12	Week 1	405	394	(11)	97.28%	
02/21/12	02/21/12	Week 1	324	326	2	100.62%	
02/21/12	02/22/12	Week 1	252	257	5	101.98%	
02/21/12	02/23/12	Week 1	243	248	5	102.06%	
02/21/12	02/24/12	Week 1	494	499	5	101.01%	
02/21/12	02/25/12	Week 1	498	505	7	101.41%	
02/21/12	02/26/12	Week 1	165	176	11	106.67%	
02/21/12	02/27/12	Week 1	160	183	23	114.38%	
02/28/12	02/28/12	Week 1	124	124	•	100.00%	
02/28/12	02/29/12	Week 1	168	177	6	105.36%	
02/28/12	03/01/12	Week 1	162	155	6	%89.56	
02/28/12	03/02/12	Week 1	284	311	27	109.51%	
02/28/12	03/03/12	Week 1	304	352	48	115.79%	
02/28/12	03/04/12	Week 1	163	159	(4)	97.55%	
02/28/12	03/05/12	Week 1	163	159	(4)	97.55%	
03/06/12	03/06/12	Week 1	130	132	7	101.54%	
03/06/12	03/07/12	Week 1	222	223	-	100.45%	
03/06/12	03/08/12	Week 1	234	215	(19)	91.88%	
03/06/12	03/09/12	Week 1	341	334	(7)	%56'.16	
03/06/12	03/10/12	Week 1	385	410	25	106.49%	
03/06/12	03/11/12	Week 1	156	153	(3)	%80.86	
03/06/12	03/12/12	Week 1	175	167	(8)	95.43%	
03/13/12	03/13/12	Week 1	135	137	2	101.48%	
03/13/12	03/14/12	Week 1	146	149	3	102.05%	
03/13/12	03/15/12	Week 1	148	144	(4)	97.30%	
03/13/12	03/16/12	Week 1	447	461	14	103.13%	
03/13/12	03/17/12	Week 1	423	425	2	100.47%	
03/13/12	03/18/12	Week 1	271	250	(21)	92.25%	
03/13/12	03/19/12	Week 1	228	229	_	100.44%	
03/20/12	03/20/12	Week 1	211	211	•	100.00%	
03/20/12	03/21/12	Week 1	137	127	(10)	92.70%	
03/20/12	03/22/12	Week 1	241	237	(4)	98.34%	
03/20/12	03/23/12	Week 1	482	474	(8)	98.34%	
03/20/12	03/24/12	Week 1	503	206	9	101.19%	
03/20/12	03/25/12	Wook 1	111	335	C	100 60%	
	71/07/00	3	222	CCC	1	100.001	

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Analysis of Weekly Room Forecast to Actual Achievement Percentage RHA - Greenbrier Hotel Date of Loss: June 29, 2012

Preliminary

Forecast Period	Date	Week	Occupancy	Occupancy	Variance	Forecast %	Comments
03/27/12	03/27/12	Week 1	256	263	7	102.73%	
03/27/12	03/28/12	Week 1	280	274	(9)	%98.76	
03/27/12	03/29/12	Week 1	526	526		100.00%	
03/27/12	03/30/12	Week 1	579	581	2	100.35%	
03/27/12	03/31/12	Week 1	583	260	(23)	%50'96	
03/27/12	04/01/12	Week 1	437	443	9	101.37%	
03/27/12	04/02/12	Week 1	464	470	9	101.29%	
04/03/12	04/03/12	Week 1	383	378	(5)	%69'86	
04/03/12	04/04/12	Week 1	297	304	7	102.36%	
04/03/12	04/05/12	Week 1	322	328	9	101.86%	
04/03/12	04/06/12	Week 1	423	452	29	106.86%	
04/03/12	04/07/12	Week 1	418	461	43	110.29%	
04/03/12	04/08/12	Week 1	253	265	12	104.74%	
04/03/12	04/09/12	Week 1	261	259	(2)	99.23%	
04/10/12	04/10/12	Week 1	344	338	(9)	98.26%	
04/10/12	04/11/12	Week 1	323	323	•	100.00%	
04/10/12	04/12/12	Week 1	374	389	15	104.01%	
04/10/12	04/13/12	Week 1	553	543	(10)	98.19%	
04/10/12	04/14/12	Week 1	516	534	18	103.49%	
04/10/12	04/15/12	Week 1	364	351	(13)	96.43%	
04/10/12	04/16/12	Week 1	404	392	(12)	97.03%	
04/17/12	04/17/12	Week 1	359	358	(I)	99.72%	
04/17/12	04/18/12	Week 1	244	239	(5)	94.95%	
04/17/12	04/19/12	Week 1	329	324	(5)	98.48%	
04/17/12	04/20/12	Week 1	521	466	(22)	95.78%	
04/17/12	04/21/12	Week 1	576	538	(38)	93.40%	
04/17/12	04/22/12	Week 1	386	338	(48)	84.56%	
04/17/12	04/23/12	Week 1	387	355	(32)	91.73%	
04/24/12	04/24/12	Week 1	349	355	9	101.72%	
04/24/12	04/25/12	Week 1	311	309	(2)	66.36%	
04/24/12	04/26/12	Week 1	474	480	9	101.27%	
04/24/12	04/27/12	Week 1	592	290	(2)	%99.66	
04/24/12	04/28/12	Week 1	582	278	(4)	99.31%	
04/24/12	04/29/12	Week 1	308	341	33	110.71%	
04/24/12	04/30/12	Week 1	287	312	25	108.71%	
05/01/12	05/01/12	Week 1	253	261	∞	103.16%	
05/01/12	05/02/12	Week 1	310	294	(16)	94.84%	
05/01/12	05/03/12	Week 1	588	591	3	100.51%	
05/01/12	05/04/12	Week 1	628	615	(13)	97.93%	
05/01/12	05/05/12	Week 1	909	570	(35)	94.21%	
05/01/12	05/06/12	Wook 1	356	359	٠,	100 84%	
				,	,	2/10:00	

Analysis of Weekly Room Forecast to Actual Achievement Percentage RHA - Greenbrier Hotel Date of Loss: June 29, 2012

Preliminary

Source: Greenbrier 120 Day Forecasts

Forecast Period	Date	Week	Occupancy	Occupancy	Variance	Forecast %	Comments
05/08/12	05/08/12	Week 1	331	320	(11)	%89'96	
05/08/12	05/09/12	Week 1	256	260	4	101.56%	
05/08/12	05/10/12	Week 1	324	324	i	100.00%	
05/08/12	05/11/12	Week 1	442	448	9	101.36%	
05/08/12	05/12/12	Week 1	431	443	12	102.78%	
05/08/12	05/13/12	Week 1	220	213	(7)	%28.96	
05/08/12	05/14/12	Week 1	257	257	1	100.00%	
05/15/12	05/15/12	Week 1	241	238	(3)	%91.86	
05/15/12	05/16/12	Week 1	206	209	3	101.46%	
05/15/12	05/17/12	Week 1	390	406	16	104.10%	
05/15/12	05/18/12	Week 1	474	478	4	100.84%	
05/15/12	05/19/12	Week 1	426	429	3	100.70%	
05/15/12	05/20/12	Week 1	315	325	10	103.17%	
05/15/12	05/21/12	Week 1	380	369	(11)	97.11%	
05/22/12	05/22/12	Week 1	336	335	Ξ	%01.66	
05/22/12	05/23/12	Week 1	319	318	(E)	%69:66	
05/22/12	05/24/12	Week 1	348	361	13	103.74%	
05/22/12	05/25/12	Week 1	508	530	22	104.33%	
05/22/12	05/26/12	Week 1	564	635	71	112.59%	
05/22/12	05/27/12	Week 1	426	469	43	110.09%	
05/22/12	05/28/12	Week 1	181	176	(5)	97.24%	
05/29/12	05/29/12	Week 1	201	210	6	104.48%	
05/29/12	05/30/12	Week 1	251	259	8	103.19%	
05/29/12	05/31/12	Week 1	305	328	23	107.54%	
05/29/12	06/01/12	Week 1	443	446	3	100.68%	
05/29/12	06/02/12	Week 1	289	809	19	103.23%	
05/29/12	06/03/12	Week 1	699	099	(6)	%59'86	
05/29/12	06/04/12	Week 1	647	652	5	100.77%	
06/05/12	06/05/12	Week 1	653	099	7	101.07%	
06/05/12	06/06/12	Week 1	397	400	3	100.76%	
06/05/12	06/07/12	Week 1	505	513	∞	101.58%	
06/05/12	06/08/12	Week 1	611	809	(3)	99.51%	
06/05/12	06/09/12	Week 1	599	602	3	100.50%	
06/05/12	06/10/12	Week 1	420	409	(11)	97.38%	
06/05/12	06/11/12	Week 1	456	443	(13)	97.15%	
06/12/12	06/12/12	Week 1	404	412	8	101.98%	
06/12/12	06/13/12	Week 1	507	496	(11)	97.83%	
06/12/12	06/14/12	Week 1	583	286	3	100.51%	
06/12/12	06/15/12	Week 1	581	602	21	103.61%	
06/12/12	06/16/12	Week 1	280	587	7	101.21%	
06/12/12	06/17/12	Week 1	331	337	9	101.81%	
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Analysis of Weekly Room Forecast to Actual Achievement Percentage RHA - Greenbrier Hotel Date of Loss: June 29, 2012

Preliminary

06/19/12		H CCR	Occupancy	Occupancy	Variance	Forecast %	Comments
	06/19/12	Week 1	454	450	(4)	99.12%	
06/19/12	06/20/12	Week 1	421	407	(14)	%19:96	
06/19/12	06/21/12	Week 1	512	501	(11)	97.85%	
06/19/12	06/22/12	Week 1	616	601	(15)	%95'16	
06/19/12	06/23/12	Week 1	512	521	6	101.76%	
06/19/12	06/24/12	Week 1	415	416	-	100.24%	
06/19/12	06/25/12	Week 1	469	481	12	102.56%	
Week 1 Total			59,941	60,200	259	100.43%	To Sch 10
01/03/12	01/10/12	Week 2	135	143	∞	105.93%	
01/03/12	01/11/12	Week 2	135	148	13	109.63%	
01/03/12	01/12/12	Week 2	124	136	12	109.68%	
01/03/12	01/13/12	Week 2	238	279	41	117.23%	
01/03/12	01/14/12	Week 2	359	460	101	128.13%	
01/03/12	01/15/12	Week 2	409	443	34	108.31%	
01/03/12	01/16/12	Week 2	338	314	(24)	92.90%	
01/10/12	01/17/12	Week 2	165	166	-	100.61%	
01/10/12	01/18/12	Week 2	121	118	(3)	97.52%	
01/10/12	01/19/12	Week 2	150	143	<u>(</u>)	95.33%	
01/10/12	01/20/12	Week 2	349	395	46	113.18%	
01/10/12	01/21/12	Week 2	400	413	13	103.25%	
01/10/12	01/22/12	Week 2	216	185	(31)	85.65%	
01/10/12	01/23/12	Week 2	126	106	(20)	84.13%	
01/17/12	01/24/12	Week 2	%	98	(10)	89.58%	
01/17/12	01/25/12	Week 2	120	118	(2)	98.33%	
01/17/12	01/26/12	Week 2	128	134	9	104.69%	
01/17/12	01/27/12	Week 2	344	320	(24)	93.02%	
01/17/12	01/28/12	Week 2	412	403	(6)	97.82%	
01/17/12	01/29/12	Week 2	170	185	15	108.82%	
01/17/12	01/30/12	Week 2	275	278	3	101.09%	
01/24/12	01/31/12	Week 2	255	260	5	101.96%	
01/24/12	02/01/12	Week 2	199	222	23	111.56%	
01/24/12	02/02/12	Week 2	200	225	25	112.50%	
01/24/12	02/03/12	Week 2	462	441	(21)	95.45%	
01/24/12	02/04/12	Week 2	493	480	(13)	97.36%	
01/24/12	02/05/12	Week 2	396	321	(45)	87.70%	
01/24/12	02/06/12	Week 2	316	307	(6)	97.15%	
01/31/12	02/07/12	Week 2	204	208	4	101.96%	
01/31/12	02/08/12	Week 2	268	270	2	100.75%	
01/31/12	02/09/12	Week 2	188	161	3	101.60%	
0::0							

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93747 - Greenbrier BI EE Claim Analysis Prelim 12-17-13.xlsx

Analysis of Weekly Room Forecast to Actual Achievement Percentage RHA - Greenbrier Hotel Date of Loss: June 29, 2012

Preliminary

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Comments																																										
Actual To Forecast %	104.71%	87.33%	91.54%	105.81%	%00.96	108.43%	106.76%	101.71%	104.67%	%11.7%	101.88%	105.76%	106.90%	102.67%	104.12%	106.67%	114.38%	129.17%	120.41%	103.33%	119.62%	118.52%	100.00%	103.92%	94.96%	103.72%	91.49%	108.09%	117.48%	100.00%	95.43%	83.03%	97.39%	102.86%	101.99%	99.30%	90.58%	101.78%	102.93%	88.81%	104.41%	101.07%
Variance	61	(19)	(11)	6	(9)	14	24	∞	22	(6)	9	14	91	13	20	=	23	28	30	5	51	55		9	(7)	«	(20)	25	19	,	(8)	(28)	(4)	4	6	(3)	(56)	4	9	(16)	10	S
Actual Occupancy	422	131	611	164	144	180	379	476	493	394	326	257	248	499	505	176	183	124	177	155	311	352	159	159	132	223	215	334	410	153	167	137	149	144	461	425	250	229	211	127	237	474
Forecast Occupancy	403	150	130	155	150	166	355	468	471	403	320	243	232	486	485	165	160	96	147	150	260	297	159	153	139	215	235	309	349	153	175	165	153	140	452	428	276	225	205	143	727	469
Week	Week 2																																									
Forecast Date	02/11/12	02/12/12	02/13/12	02/14/12	02/15/12	02/16/12	02/17/12	02/18/12	02/19/12	02/20/12	02/21/12	02/22/12	02/23/12	02/24/12	02/25/12	02/26/12	02/27/12	02/28/12	02/29/12	03/01/12	03/02/12	03/03/12	03/04/12	03/05/12	03/06/12	03/07/12	03/08/12	03/09/12	03/10/12	03/11/12	03/12/12	03/13/12	03/14/12	03/15/12	03/16/12	03/17/12	03/18/12	03/19/12	03/20/12	03/21/12	03/22/12	03/23/12
120 Day Forecast Period	01/31/12	01/31/12	01/31/12	02/07/12	02/07/12	02/07/12	02/01/12	02/07/12	02/01/12	02/07/12	02/14/12	02/14/12	02/14/12	02/14/12	02/14/12	02/14/12	02/14/12	02/21/12	02/21/12	02/21/12	02/21/12	02/21/12	02/21/12	02/21/12	02/28/12	02/28/12	02/28/12	02/28/12	02/28/12	02/28/12	02/28/12	03/06/12	03/06/12	03/06/12	03/06/12	03/06/12	03/06/12	03/06/12	03/13/12	03/13/12	03/13/12	03/13/12

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Analysis of Weekly Room Forecast to Actual Achievement Percentage RHA - Greenbrier Hotel Date of Loss: June 29, 2012

Preliminary

03/13/12 03/24/12 Week 2 310 03/13/12 03/25/12 Week 2 310 03/13/12 03/25/12 Week 2 285 03/20/12 03/28/12 Week 2 285 03/20/12 03/28/12 Week 2 255 03/20/12 03/28/12 Week 2 259 03/20/12 03/30/12 Week 2 591 03/20/12 04/01/12 Week 2 591 03/20/12 04/03/12 Week 2 259 03/20/12 04/03/12 Week 2 250 04/03/12 04/03/12 <td< th=""><th>Occupancy Occupancy</th><th>Variance</th><th>Forecast %</th><th>Comments</th></td<>	Occupancy Occupancy	Variance	Forecast %	Comments
03/25/12 Week 2 310 03/26/12 Week 2 285 03/27/12 Week 2 285 03/28/12 Week 2 255 03/29/12 Week 2 255 03/30/12 Week 2 254 04/01/12 Week 2 591 04/03/12 Week 2 591 04/03/12 Week 2 259 04/03/12 Week 2 250 04/03/12 Week 2 243 04/03/12 Week 2 250 04/03/12 Week 2 243 04/03/12 Week 2 250 04/03/12 Week 2 243 04/13/12 Week 2 243 04/13/12 Week 2 350 04/13/12 Week 2 350 <td< td=""><td>487 509</td><td>22</td><td>104.52%</td><td></td></td<>	487 509	22	104.52%	
03/26/12 Week 2 255 03/28/12 Week 2 255 03/28/12 Week 2 255 03/30/12 Week 2 275 03/30/12 Week 2 275 04/01/12 Week 2 591 04/01/12 Week 2 591 04/03/12 Week 2 259 04/03/12 Week 2 259 04/03/12 Week 2 259 04/03/12 Week 2 259 04/03/12 Week 2 243 04/10/12 Week 2 250 04/03/12 Week 2 250 04/10/12 Week 2 250 04/10/12 Week 2 250 04/10/12 Week 2 250 04/11/12 Week 2 250 04/15/12 Week 2 250 04/15/12 Week 2 250 04/23/12 Week 2 250		25	108.06%	
03/27/12 Week 2 255 03/28/12 Week 2 275 03/29/12 Week 2 275 03/30/12 Week 2 594 03/31/12 Week 2 594 04/03/12 Week 2 591 04/03/12 Week 2 559 04/05/12 Week 2 259 04/05/12 Week 2 259 04/05/12 Week 2 250 04/05/12 Week 2 250 04/05/12 Week 2 250 04/10/12 Week 2 250 04/10/12 Week 2 250 04/10/12 Week 2 250 04/10/12 Week 2 250 04/11/12 Week 2 365 04/15/12 Week 2 365 04/15/12 Week 2 365 04/15/12 Week 2 245 04/15/12 Week 2 245 04/15/12 Week 2 245 04/20/12 Week 2 245 04/20/12 Week 2 245 04/20/12 Week 2 258 04/20/12 Week 2 258 04/20/12 Week 2 258 04/20/12 Week 2 259	285 331	46	116.14%	
03/28/12 Week 2 275 03/29/12 Week 2 514 03/31/12 Week 2 594 03/31/12 Week 2 594 04/02/12 Week 2 447 04/02/12 Week 2 591 04/02/12 Week 2 529 04/08/12 Week 2 529 04/08/12 Week 2 529 04/08/12 Week 2 520 04/08/12 Week 2 520 04/08/12 Week 2 520 04/08/12 Week 2 520 04/11/12 Week 2 575 04/11/12 Week 2 575 04/11/12 Week 2 575 04/11/12 Week 2 575 04/20/12 Week 2 575 04/20/12 Week 2 575 04/20/12 Week 2 575 04/20/12 Week 2 577 04/20/12 Week 2 520 04/20/12 Week 2 520 04/20/12 Week 2 577 04/20/12 Week 2 520 04/20/12 Week 2 570		∞	103.14%	
03/29/12 Week 2 514 03/30/12 Week 2 594 03/31/12 Week 2 591 04/01/12 Week 2 591 04/03/12 Week 2 591 04/04/12 Week 2 259 04/08/12 Week 2 259 04/08/12 Week 2 243 04/08/12 Week 2 243 04/10/12 Week 2 243 04/10/12 Week 2 342 04/11/12 Week 2 342 04/11/12 Week 2 343 04/11/12 Week 2 343 04/11/12 Week 2 345 04/11/12 Week 2 365 04/11/12 Week 2 360 04/11/12 Week 2 365 04/11/12 Week 2 367 04/11/12 Week 2 270 04/11/12 Week 2 270 04/21/12 Week 2 222 04/28/12 Week 2 232 04/28/12 Week 2 232 04/28/12 Week 2 233 05/01/12 Week 2 233 05/01/12 Week 2 233		Ξ	99.64%	
03/30/12 Week 2 594 03/31/12 Week 2 591 04/01/12 Week 2 591 04/03/12 Week 2 464 04/03/12 Week 2 559 04/03/12 Week 2 529 04/06/12 Week 2 520 04/10/12 Week 2 342 04/11/12 Week 2 350 04/10/12 Week 2 350 04/11/12 Week 2 350 04/11/12 Week 2 520 04/11/12 Week 2 520 04/11/12 Week 2 575 04/15/12 Week 2 575 04/15/12 Week 2 575 04/15/12 Week 2 575 04/15/12 Week 2 575 04/16/12 Week 2 575 04/26/12 Week 2 575 04/26/12 Week 2 575 04/26/12 Week 2 520 04/26/12 Week 2 527 04/26/12 Week 2 570 04/30/12 Week 2 527 04/26/12 Week 2 527 04/26/12 Week 2 527 04/26/12 Week 2 527 05/03/12 Week 2 527 05/03/12 Week 2 527		12	102.33%	
03/31/12 Week 2 591 04/01/12 Week 2 447 04/02/12 Week 2 464 04/03/12 Week 2 357 04/06/12 Week 2 258 04/06/12 Week 2 258 04/08/12 Week 2 250 04/08/12 Week 2 243 04/10/12 Week 2 243 04/10/12 Week 2 350 04/10/12 Week 2 350 04/10/12 Week 2 350 04/11/12 Week 2 350 04/15/12 Week 2 328 04/25/12 Week 2 328 04/25/12 Week 2 320 04/25/12 Week 2 332 04/25/12 Week 2 332 04/26/12 Week 2 338 05/01/12 Week 2 338	594 581	(13)	97.81%	
04/01/12 Week 2 04/02/12 Week 2 04/03/12 Week 2 04/03/12 Week 2 04/04/12 Week 2 04/11/12 Week 2 04/12/1/12 Week 2 04/12/1/1/		(31)	94.75%	
04/02/12 Week 2 464 04/03/12 Week 2 259 04/04/12 Week 2 275 04/04/12 Week 2 275 04/04/12 Week 2 275 04/07/12 Week 2 250 04/07/12 Week 2 243 04/10/12 Week 2 243 04/10/12 Week 2 342 04/11/12 Week 2 343 04/13/12 Week 2 365 04/13/12 Week 2 365 04/14/12 Week 2 365 04/13/12 Week 2 365 04/13/12 Week 2 270 04/13/12 Week 2 270 04/13/12 Week 2 275 04/13/12 Week 2 275 04/13/12 Week 2 275 04/13/12 Week 2 332 04/21/12 Week 2 474 04/21/12 Week 2 332 04/21/12 Week 2 474 04/28/12 Week 2 292 <td< td=""><td>447 443</td><td>(4)</td><td>99.11%</td><td></td></td<>	447 443	(4)	99.11%	
04/03/12 Week 2 357 04/04/12 Week 2 259 04/05/12 Week 2 275 04/06/12 Week 2 275 04/07/12 Week 2 250 04/07/12 Week 2 243 04/10/12 Week 2 243 04/10/12 Week 2 243 04/11/12 Week 2 357 04/13/12 Week 2 366 04/14/12 Week 2 366 04/14/12 Week 2 245 04/14/12 Week 2 245 04/19/12 Week 2 245 04/19/12 Week 2 270 04/19/12 Week 2 270 04/20/12 Week 2 270 04/21/12 Week 2 471 04/21/12 Week 2 474 04/21/12 Week 2 332 04/21/12 Week 2 474 04/21/12 Week 2 332 04/21/12 Week 2 474 04/28/12 Week 2 292 <td< td=""><td>464 470</td><td>9</td><td>101.29%</td><td></td></td<>	464 470	9	101.29%	
04/04/12 Week 2 259 04/05/12 Week 2 275 04/06/12 Week 2 412 04/07/12 Week 2 250 04/08/12 Week 2 243 04/10/12 Week 2 243 04/10/12 Week 2 342 04/11/12 Week 2 357 04/13/12 Week 2 365 04/14/12 Week 2 365 04/14/12 Week 2 365 04/14/12 Week 2 245 04/14/12 Week 2 245 04/16/12 Week 2 245 04/16/12 Week 2 270 04/16/12 Week 2 270 04/19/12 Week 2 270 04/20/12 Week 2 471 04/21/12 Week 2 474 04/21/12 Week 2 332 04/21/12 Week 2 332 04/21/12 Week 2 474 04/28/12 Week 2 292 04/28/12 Week 2 292 <td< td=""><td>357 378</td><td>21</td><td>105.88%</td><td></td></td<>	357 378	21	105.88%	
04/05/12 Week 2 275 04/06/12 Week 2 425 04/07/12 Week 2 250 04/07/12 Week 2 243 04/10/12 Week 2 243 04/11/12 Week 2 342 04/11/12 Week 2 350 04/13/12 Week 2 365 04/13/12 Week 2 365 04/15/12 Week 2 365 04/15/12 Week 2 270 04/17/12 Week 2 270 04/17/12 Week 2 275 04/19/12 Week 2 275 04/20/12 Week 2 275 04/21/12 Week 2 332 04/28/12 Week 2 332 04/28/12 Week 2 332 04/28/12 Week 2 332 <td< td=""><td>259 304</td><td>45</td><td>117.37%</td><td></td></td<>	259 304	45	117.37%	
04/06/12 Week 2 412 04/07/12 Week 2 425 04/08/12 Week 2 243 04/09/12 Week 2 243 04/10/12 Week 2 342 04/11/12 Week 2 319 04/13/12 Week 2 350 04/13/12 Week 2 365 04/14/12 Week 2 366 04/15/12 Week 2 270 04/15/12 Week 2 270 04/16/12 Week 2 270 04/17/12 Week 2 270 04/20/12 Week 2 275 04/21/12 Week 2 332 04/21/12 Week 2 332 04/21/12 Week 2 332 04/23/12 Week 2 332 04/28/12 Week 2 332 <td< td=""><td>275 328</td><td>53</td><td>119.27%</td><td></td></td<>	275 328	53	119.27%	
04/07/12 Week 2 425 04/08/12 Week 2 250 04/09/12 Week 2 243 04/10/12 Week 2 342 04/11/12 Week 2 319 04/11/12 Week 2 350 04/13/12 Week 2 365 04/13/12 Week 2 366 04/15/12 Week 2 366 04/15/12 Week 2 270 04/15/12 Week 2 270 04/20/12 Week 2 275 04/20/12 Week 2 375 04/21/12 Week 2 384 04/21/12 Week 2 375 04/21/12 Week 2 332 04/23/12 Week 2 332 04/28/12 Week 2 332 04/28/12 Week 2 332 04/28/12 Week 2 302 04/28/12 Week 2 292 04/28/12 Week 2 292 04/30/12 Week 2 292 04/30/12 Week 2 292 <td< td=""><td>412 452</td><td>40</td><td>109.71%</td><td></td></td<>	412 452	40	109.71%	
04/08/12 Week 2 250 04/09/12 Week 2 243 04/10/12 Week 2 342 04/11/12 Week 2 319 04/13/12 Week 2 601 04/13/12 Week 2 550 04/13/12 Week 2 365 04/15/12 Week 2 366 04/15/12 Week 2 245 04/15/12 Week 2 270 04/20/12 Week 2 278 04/20/12 Week 2 575 04/21/12 Week 2 575 04/21/12 Week 2 332 04/23/12 Week 2 332 04/23/12 Week 2 332 04/28/12 Week 2 332 04/30/12 Week 2 332 <td< td=""><td>425 461</td><td>36</td><td>108.47%</td><td></td></td<>	425 461	36	108.47%	
04/09/12 Week 2 243 04/10/12 Week 2 342 04/11/12 Week 2 342 04/12/12 Week 2 357 04/13/12 Week 2 601 04/14/12 Week 2 365 04/15/12 Week 2 366 04/16/12 Week 2 245 04/16/12 Week 2 270 04/16/12 Week 2 270 04/16/12 Week 2 275 04/16/12 Week 2 278 04/16/12 Week 2 278 04/20/12 Week 2 375 04/20/12 Week 2 332 04/21/12 Week 2 332 04/23/12 Week 2 332 04/23/12 Week 2 332 04/28/12 Week 2 367 04/28/12 Week 2 302 04/28/12 Week 2 338 04/29/12 Week 2 338 04/29/12 Week 2 338 04/30/12 Week 2 338 <td< td=""><td></td><td>15</td><td>106.00%</td><td></td></td<>		15	106.00%	
04/10/12 Week 2 342 04/11/12 Week 2 319 04/12/12 Week 2 357 04/13/12 Week 2 550 04/14/12 Week 2 365 04/16/12 Week 2 366 04/16/12 Week 2 245 04/16/12 Week 2 245 04/16/12 Week 2 270 04/16/12 Week 2 278 04/19/12 Week 2 278 04/20/12 Week 2 278 04/20/12 Week 2 375 04/20/12 Week 2 375 04/20/12 Week 2 322 04/20/12 Week 2 322 04/20/12 Week 2 322 04/20/12 Week 2 322 04/20/12 Week 2 320 04/30/12 Week 2 320 <td< td=""><td></td><td>16</td><td>106.58%</td><td></td></td<>		16	106.58%	
04/11/12 Week 2 319 04/12/12 Week 2 357 04/13/12 Week 2 550 04/14/12 Week 2 365 04/15/12 Week 2 366 04/16/12 Week 2 366 04/17/12 Week 2 245 04/18/12 Week 2 270 04/20/12 Week 2 278 04/21/12 Week 2 575 04/21/12 Week 2 471 04/21/12 Week 2 332 04/21/12 Week 2 375 04/21/12 Week 2 322 04/21/12 Week 2 322 04/21/12 Week 2 322 04/21/12 Week 2 322 04/21/12 Week 2 557 04/28/12 Week 2 292 04/29/12 Week 2 238 04/30/12 Week 2 238 05/01/12 Week 2 238 05/02/12 Week 2 271 05/02/12 Week 2 574 <td></td> <td>(4)</td> <td>98.83%</td> <td></td>		(4)	98.83%	
04/12/12 Week 2 357 04/13/12 Week 2 550 04/14/12 Week 2 365 04/16/12 Week 2 366 04/16/12 Week 2 366 04/17/12 Week 2 245 04/18/12 Week 2 270 04/19/12 Week 2 270 04/20/12 Week 2 278 04/21/12 Week 2 471 04/23/12 Week 2 474 04/24/12 Week 2 332 04/25/12 Week 2 357 04/26/12 Week 2 582 04/29/12 Week 2 582 04/29/12 Week 2 582 04/29/12 Week 2 582 04/29/12 Week 2 592 04/30/12 Week 2 238 05/01/12 Week 2 238 05/02/12 Week 2 271 05/03/12 Week 2 574 05/03/12 Week 2 574		4	101.25%	
04/13/12 Week 2 550 04/14/12 Week 2 550 04/15/12 Week 2 365 04/16/12 Week 2 366 04/17/12 Week 2 245 04/18/12 Week 2 270 04/18/12 Week 2 270 04/20/12 Week 2 575 04/21/12 Week 2 411 04/23/12 Week 2 384 04/23/12 Week 2 322 04/24/12 Week 2 322 04/25/12 Week 2 557 04/26/12 Week 2 557 04/28/12 Week 2 557 04/28/12 Week 2 292 04/28/12 Week 2 238 05/01/12 Week 2 238 05/01/12 Week 2 271 05/02/12 Week 2 574 05/03/12 Week 2 574		32	108.96%	
04/14/12 Week 2 550 04/15/12 Week 2 365 04/16/12 Week 2 366 04/17/12 Week 2 245 04/18/12 Week 2 270 04/19/12 Week 2 270 04/20/12 Week 2 575 04/21/12 Week 2 411 04/21/12 Week 2 421 04/23/12 Week 2 332 04/24/12 Week 2 322 04/25/12 Week 2 557 04/26/12 Week 2 557 04/28/12 Week 2 557 04/28/12 Week 2 292 04/30/12 Week 2 238 05/01/12 Week 2 238 05/02/12 Week 2 574 05/03/12 Week 2 574 05/03/12 Week 2 574		(58)	90.35%	
04/15/12 Week 2 365 04/16/12 Week 2 398 04/17/12 Week 2 245 04/18/12 Week 2 270 04/19/12 Week 2 270 04/20/12 Week 2 575 04/21/12 Week 2 411 04/21/12 Week 2 421 04/23/12 Week 2 322 04/24/12 Week 2 322 04/25/12 Week 2 557 04/26/12 Week 2 557 04/28/12 Week 2 557 04/28/12 Week 2 292 04/30/12 Week 2 238 05/01/12 Week 2 238 05/02/12 Week 2 271 05/03/12 Week 2 574 05/03/12 Week 2 574		(91)	%60'.26	
04/16/12 Week 2 398 04/17/12 Week 2 366 04/18/12 Week 2 245 04/18/12 Week 2 245 04/19/12 Week 2 270 04/20/12 Week 2 578 04/27/12 Week 2 471 04/27/12 Week 2 471 04/27/12 Week 2 471 04/27/12 Week 2 384 04/27/12 Week 2 322 04/27/12 Week 2 322 04/27/12 Week 2 322 04/27/12 Week 2 292 04/27/12 Week 2 292 04/30/12 Week 2 292 04/30/12 Week 2 292 04/30/12 Week 2 238 05/01/12 Week 2 238 05/01/12 Week 2 238		(14)	96.16%	
04/17/12 Week 2 366 04/18/12 Week 2 245 04/18/12 Week 2 270 04/20/12 Week 2 578 04/21/12 Week 2 411 04/21/12 Week 2 421 04/23/12 Week 2 421 04/24/12 Week 2 334 04/24/12 Week 2 322 04/25/12 Week 2 557 04/26/12 Week 2 557 04/28/12 Week 2 292 04/30/12 Week 2 238 05/01/12 Week 2 238 05/02/12 Week 2 271 05/03/12 Week 2 574		(9)	98.49%	
04/18/12 Week 2 245 04/19/12 Week 2 270 04/20/12 Week 2 528 04/21/12 Week 2 575 04/21/12 Week 2 411 04/23/12 Week 2 421 04/24/12 Week 2 384 04/24/12 Week 2 322 04/25/12 Week 2 557 04/26/12 Week 2 587 04/28/12 Week 2 557 04/29/12 Week 2 292 04/30/12 Week 2 238 05/01/12 Week 2 238 05/02/12 Week 2 574 05/03/12 Week 2 574		(8)	97.81%	
04/19/12 Week 2 270 04/20/12 Week 2 528 04/21/12 Week 2 575 04/22/12 Week 2 411 04/22/12 Week 2 421 04/24/12 Week 2 384 04/24/12 Week 2 322 04/26/12 Week 2 474 04/27/12 Week 2 582 04/28/12 Week 2 557 04/29/12 Week 2 292 04/30/12 Week 2 302 05/01/12 Week 2 238 05/02/12 Week 2 571 05/03/12 Week 2 574		(9)	97.55%	
04/20/12 Week 2 528 04/21/12 Week 2 575 04/22/12 Week 2 411 04/22/12 Week 2 421 04/23/12 Week 2 384 04/24/12 Week 2 322 04/25/12 Week 2 322 04/27/12 Week 2 582 04/27/12 Week 2 587 04/27/12 Week 2 587 04/27/12 Week 2 292 04/30/12 Week 2 292 05/01/12 Week 2 292 05/01/12 Week 2 238 05/01/12 Week 2 571 05/03/12 Week 2 570		54	120.00%	
04/21/12 Week 2 575 04/22/12 Week 2 411 04/23/12 Week 2 421 04/24/12 Week 2 384 04/25/12 Week 2 322 04/25/12 Week 2 322 04/27/12 Week 2 582 04/27/12 Week 2 587 04/27/12 Week 2 587 04/27/12 Week 2 292 04/30/12 Week 2 292 05/01/12 Week 2 292 05/01/12 Week 2 292 05/01/12 Week 2 238		(29)	94.51%	
04/22/12 Week 2 411 04/23/12 Week 2 421 04/24/12 Week 2 384 04/24/12 Week 2 322 04/25/12 Week 2 474 04/27/12 Week 2 582 04/27/12 Week 2 557 04/28/12 Week 2 292 04/30/12 Week 2 302 05/01/12 Week 2 238 05/02/12 Week 2 271 05/03/12 Week 2 574 05/03/12 Week 2 574		(37)	93.57%	
04/23/12 Week 2 421 04/24/12 Week 2 384 04/25/12 Week 2 322 04/26/12 Week 2 474 04/27/12 Week 2 582 04/27/12 Week 2 587 04/29/12 Week 2 587 04/30/12 Week 2 292 04/30/12 Week 2 292 05/01/12 Week 2 292 05/01/12 Week 2 238		(73)	82.24%	
04/24/12 Week 2 384 04/25/12 Week 2 322 04/26/12 Week 2 474 04/27/12 Week 2 582 04/28/12 Week 2 557 04/28/12 Week 2 292 04/30/12 Week 2 302 05/01/12 Week 2 238 05/02/12 Week 2 271 05/03/12 Week 2 574 05/03/12 Week 2 574		(99)	84.32%	
04/25/12 Week 2 322 04/26/12 Week 2 474 04/27/12 Week 2 582 04/28/12 Week 2 587 04/29/12 Week 2 557 04/30/12 Week 2 292 05/01/12 Week 2 292 05/01/12 Week 2 238 05/02/12 Week 2 238		(29)	92.45%	
04/26/12 Week 2 474 04/27/12 Week 2 582 04/28/12 Week 2 557 04/29/12 Week 2 292 04/30/12 Week 2 302 05/01/12 Week 2 238 05/02/12 Week 2 271 05/03/12 Week 2 570		(13)	62.96%	
04/27/12 Week 2 582 04/28/12 Week 2 557 04/29/12 Week 2 292 04/30/12 Week 2 302 05/01/12 Week 2 238 05/02/12 Week 2 271 05/03/12 Week 2 570		9	101.27%	
04/28/12 Week 2 557 04/29/12 Week 2 292 04/30/12 Week 2 302 05/01/12 Week 2 238 05/02/12 Week 2 271 05/03/12 Week 2 570		∞	101.37%	
04/29/12 Week 2 292 04/30/12 Week 2 302 05/01/12 Week 2 238 05/02/12 Week 2 271 05/03/12 Week 2 570	557 578	21	103.77%	
04/30/12 Week 2 302 05/01/12 Week 2 238 05/02/12 Week 2 271 05/03/12 Week 2 570 05/03/12 Week 2 570		49	116.78%	
05/01/12 Week 2 238 05/02/12 Week 2 271 05/03/12 Week 2 570 05/04/17 Week 2 570		10	103.31%	
05/02/12 Week 2 271 05/03/12 Week 2 570 05/04/13 Week 2 570		23	109.66%	
05/03/12 Week 2 570		23	108.49%	
05/04/12 Week 2 624		21	103.68%	
05/04/12 Week 2	624 615	(6)	%95.86	

Analysis of Weekly Room Forecast to Actual Achievement Percentage RHA - Greenbrier Hotel Date of Loss: June 29, 2012

Preliminary

Source: Greenbrier 120 Day Forecasts

Forecast Period	Date	Week	Occupancy	Occupancy	Variance	Forecast %	Comments
04/24/12	05/05/12	Week 2	619	570	(49)	92.08%	
04/24/12	05/06/12	Week 2	358	359	_	100.28%	
04/24/12	05/07/12	Week 2	349	352	3	100.86%	
05/01/12	05/08/12	Week 2	335	320	(15)	95.52%	
05/01/12	05/09/12	Week 2	254	260	9	102.36%	
05/01/12	05/10/12	Week 2	319	324	5	101.57%	
05/01/12	05/11/12	Week 2	470	448	(22)	95.32%	
05/01/12	05/12/12	Week 2	462	443	(19)	%68'56	
05/01/12	05/13/12	Week 2	225	213	(12)	94.67%	
05/01/12	05/14/12	Week 2	257	257		100.00%	
05/08/12	05/15/12	Week 2	251	238	(13)	94.82%	
05/08/12	05/16/12	Week 2	210	209	Ξ	99.52%	
05/08/12	05/17/12	Week 2	385	406	21	105.45%	
05/08/12	05/18/12	Week 2	494	478	(16)	%91.96	
05/08/12	05/19/12	Week 2	457	429	(28)	93.87%	
05/08/12	05/20/12	Week 2	325	325		100.00%	
05/08/12	05/21/12	Week 2	394	369	(25)	93.65%	
05/15/12	05/22/12	Week 2	329	335	9	101.82%	
05/15/12	05/23/12	Week 2	325	318	(7)	97.85%	
05/15/12	05/24/12	Week 2	396	361	(5)	98.63%	
05/15/12	05/25/12	Week 2	518	530	12	102.32%	
05/15/12	05/26/12	Week 2	570	635	65	111.40%	
05/15/12	05/27/12	Week 2	413	469	99	113.56%	
05/15/12	05/28/12	Week 2	149	176	27	118.12%	
05/22/12	05/29/12	Week 2	193	210	11	108.81%	
05/22/12	05/30/12	Week 2	248	259	=	104.44%	
05/22/12	05/31/12	Week 2	300	328	28	109.33%	
05/22/12	06/01/12	Week 2	456	446	(10)	97.81%	
05/22/12	06/02/12	Week 2	614	809	(9)	99.02%	
05/22/12	06/03/12	Week 2	699	099	6)	%59.86	
05/22/12	06/04/12	Week 2	653	652	Ξ	%58.66	
05/29/12	06/05/12	Week 2	999	099	(9)	%01.66	
05/29/12	06/06/12	Week 2	388	400	12	103.09%	
05/29/12	06/07/12	Week 2	522	513	(6)	98.28%	
05/29/12	06/08/12	Week 2	634	809	(56)	%06:56	
05/29/12	06/09/12	Week 2	602	605	,	100.00%	
05/29/12	06/10/12	Week 2	420	409	(11)	97.38%	
05/29/12	06/11/12	Week 2	474	443	(31)	93.46%	
06/05/12	06/12/12	Week 2	426	412	(14)	96.71%	
06/05/12	06/13/12	Week 2	505	496	(6)	98.22%	
06/05/12	06/14/12	Wook 2	575	785		101 91%	
1,	71 /-1 /00	1 4 5 5	CIO	200	7.7	101.717	

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93747 - Greenbrier BI EE Claim Analysis Prelim 12-17-13.xlsx

Analysis of Weekly Room Forecast to Actual Achievement Percentage RHA - Greenbrier Hotel Date of Loss: June 29, 2012

Preliminary

	Comments																		- -	To Sch 10																						
Actual To	Forecast %	102.80%	105.97%	103.51%	101.12%	99.03%	99.21%	94.65%	93.54%	98.81%	108.09%	107.62%	104.78%	104.27%	%95'96	104.82%	91.84%	%00.06	9	101.05%	92.22%	98.33%	92.86%	127.42%	121.47%	74.30%	63.86%	77.48%	80.27%	108.06%	98.46%	107.47%	120.92%	104.91%	100.00%	115.03%	116.58%	95.45%	99.17%	90.17%	93.03%	109.47%
	Variance	91	19	13	5	(4)	(4)	(34)	(36)	(5)	36	32	22	17	(18)	56	(31)	(55)		643	(14)	(2)	(11)	85	73	(64)	(09)	(25)	(29)	10	(5)	28	32	13		29	32	(21)	4)	(35)	(23)	18
	Occupancy	587	337	383	450	407	501	601	521	416	481	452	482	415	206	565	349	495	, = 0	61,874	166	118	143	395	413	185	106	98	118	134	320	403	185	278	260	222	225	441	480	321	307	208
Forecast	Occupancy	571	318	370	445	411	505	635	557	421	445	420	460	398	524	539	380	550		61,231	180	120	154	310	340	249	166	111	147	124	325	375	153	265	260	193	193	462	484	356	330	190
	Week	Week 2	L		Week 3																																					
Forecast	Date	06/16/12	06/17/12	06/18/12	06/19/12	06/20/12	06/21/12	06/22/12	06/23/12	06/24/12	06/25/12	06/26/12	06/27/12	06/28/12	06/29/12	06/30/12	07/01/12	07/02/12			01/17/12	01/18/12	01/19/12	01/20/12	01/21/12	01/22/12	01/23/12	01/24/12	01/25/12	01/26/12	01/27/12	01/28/12	01/29/12	01/30/12	01/31/12	02/01/12	02/02/12	02/03/12	02/04/12	02/05/12	02/06/12	02/07/12
120 Day	Forecast Period	06/05/12	06/05/12	06/05/12	06/12/12	06/12/12	06/12/12	06/12/12	06/12/12	06/12/12	06/12/12	06/19/12	06/19/12	06/19/12	06/19/12	06/19/12	06/19/12	06/19/12		Week 2 Total	01/03/12	01/03/12	01/03/12	01/03/12	01/03/12	01/03/12	01/03/12	01/10/12	01/10/12	01/10/12	01/10/12	01/10/12	01/10/12	01/10/12	01/17/12	01/17/12	01/17/12	01/17/12	01/17/12	01/17/12	01/17/12	01/24/12

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Analysis of Weekly Room Forecast to Actual Achievement Percentage	Preliminary
RHA - Greenbrier Hotel	
Date of Loss: June 29, 2012	

Week 3 257 270 13 105.06% Week 3 197 191 (6) 96.95% Week 3 423 422 (1) 99.99% Week 3 140 131 (6) 96.95% Week 3 150 119 (6) 96.95% Week 3 150 119 (1) 93.99% Week 3 150 119 (1) 99.76% Week 3 150 119 99.76% 99.76% Week 3 150 16 10.00% 99.76% Week 3 242 248 476 22 104.85% Week 3 163 124 10.24% 10.
191 422 423 424 425 113 113 114 114 114 116 117 117 117 117 117 117 117 117 117
313 422 119 119 119 164 164 164 164 164 164 164 164
131 (9) 119 119 119 119 119 119 119 119 119 1
119 (31) 164 (16) 164 (16) 180 15 379 24 476 22 493 326 49 326 49 505 107 177 17 177 18 183 311 183 311 184 11 11 11 11 11 11 11 11 11 11 11 11 11
164 (16) 144 (6) 180 180 180 180 180 180 180 180 180 180 180 180 180 180 180 180
144 180 180 180 180 379 476 493 326 493 326 493 326 24 499 16 257 16 183 311 183 311 183 311 184 11 184 11 184 11 184 11 184 11 184 11 184 11 184 11 184 11 184 11 184 11 184 11 184 11 184 11 184 184
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394 (28) 326 44 499 (28) 499 (28) 505 16 505 176 11 183 18 117 77 74 117 74 118 39 218 (8) 334 55 410 90 153 11 167 3 144 1 451 (28)
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183 18 124 31 177 74 155 (8) 311 39 352 24 159 2 159 7 132 3 215 (5) 334 55 410 90 153 11 167 3 144 1 461 3
124 31 177 74 155 (8) 311 39 352 24 159 2 139 7 132 3 34 55 410 90 153 11 167 3 144 1 451 (12)
177 74 155 (8) 311 39 352 24 159 24 159 2 132 3 213 (4) 215 (5) 334 55 410 90 153 11 167 3 149 (4) 441 1
155 311 352 352 159 130 213 223 (4) 215 (5) 334 410 90 153 11 167 3 144 41 45 17 (12) 3 41 18 41 41 41 41 41 41 41 41 41 41
352 352 352 159 130 223 223 223 215 215 215 215 25 410 90 153 11 167 3 144 41 45 45 47 47 47 47 47 47 47 47 47 47
552 554 159 130 223 223 215 215 215 334 410 90 153 11 167 3 149 41 41 41 41 41 41 41 42 43 45 47 48 48 49 40 40 40 40 40 40 40 40 40 40
159 2 159 2 132 3 132 3 223 (4) 215 (5) 334 55 410 90 153 11 167 3 137 (28) 149 (4) 461 3
132 3 132 3 223 (4) 215 (5) 334 55 410 90 153 11 167 3 137 (28) 149 (4) 461 3
223 223 215 215 334 55 410 60 153 11 167 3 137 149 149 149 149 149 149 149 149
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Analysis of Weekly Room Forecast to Actual Achievement Percentage RHA - Greenbrier Hotel Date of Loss: June 29, 2012

Preliminary

Source: Greenbrier 120 Day Forecasts

	Comments																																										
Actual To	Forecast %	87.59%	111.27%	106.76%	106.26%	109.48%	116.14%	115.35%	102.62%	103.14%	96.35%	96.22%	106.75%	111.90%	111.50%	115.15%	121.48%	143.49%	133.62%	103.92%	104.44%	102.74%	106.95%	108.36%	93.14%	%20.66	100.00%	102.35%	101.42%	109.63%	113.29%	93.97%	93.40%	83.25%	81.99%	88.31%	97.48%	103.67%	102.08%	102.66%	102.40%	98.42%	%29.65%
	Variance	(18)	24	30	30	29	46	35	7	16	(22)	(22)	28	20	39	40	58	137	116	10	=	6	21	30	(40)	(5)	,	6	5	21	38	(32)	(38)	(89)	(78)	(47)	(8)	17	12	15	∞	(5)	(E)
Actual	Occupancy	127	237	474	809	335	331	263	274	526	581	260	443	470	378	304	328	452	461	265	259	338	323	389	543	534	351	392	358	239	324	499	538	338	355	355	309	480	290	578	341	312	261
Forecast	Occupancy	145	213	444	479	306	285	228	267	510	603	582	415	420	339	264	270	315	345	255	248	329	302	359	583	539	351	383	353	218	286	531	216	406	433	402	317	463	578	563	333	317	262
	Week	Week 3																																									
Forecast	Date	03/21/12	03/22/12	03/23/12	03/24/12	03/25/12	03/26/12	03/27/12	03/28/12	03/29/12	03/30/12	03/31/12	04/01/12	04/02/12	04/03/12	04/04/12	04/05/12	04/06/12	04/07/12	04/08/12	04/09/12	04/10/12	04/11/12	04/12/12	04/13/12	04/14/12	04/15/12	04/16/12	04/17/12	04/18/12	04/19/12	04/20/12	04/21/12	04/22/12	04/23/12	04/24/12	04/25/12	04/26/12	04/27/12	04/28/12	04/29/12	04/30/12	05/01/12
120 Day	Forecast Period	03/06/12	03/06/12	03/06/12	03/06/12	03/06/12	03/06/12	03/13/12	03/13/12	03/13/12	03/13/12	03/13/12	03/13/12	03/13/12	03/20/12	03/20/12	03/20/12	03/20/12	03/20/12	03/20/12	03/20/12	03/27/12	03/27/12	03/27/12	03/27/12	03/27/12	03/27/12	03/27/12	04/03/12	04/03/12	04/03/12	04/03/12	04/03/12	04/03/12	04/03/12	04/10/12	04/10/12	04/10/12	04/10/12	04/10/12	04/10/12	04/10/12	04/17/12

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Analysis of Weekly Room Forecast to Actual Achievement Percentage RHA - Greenbrier Hotel Date of Loss: June 29, 2012

Preliminary

Forecast Period	Date	Week	Occupancy	Occupancy	Variance	Forecast %	Comments
04/17/12	05/02/12	Week 3	295	294	(1)	%99.66	
04/17/12	05/03/12	Week 3	595	165	(4)	99.33%	
04/17/12	05/04/12	Week 3	640	615	(25)	%60'96	
04/17/12	05/05/12	Week 3	645	920	(75)	88.37%	
04/17/12	05/06/12	Week 3	365	359	(9)	8.36%	
04/17/12	05/07/12	Week 3	355	352	(3)	99.15%	
04/24/12	05/08/12	Week 3	336	320	(16)	95.24%	
04/24/12	05/09/12	Week 3	252	260	∞	103.17%	
04/24/12	05/10/12	Week 3	319	324	5	101.57%	
04/24/12	05/11/12	Week 3	491	448	(43)	91.24%	
04/24/12	05/12/12	Week 3	471	443	(28)	94.06%	
04/24/12	05/13/12	Week 3	227	213	(14)	93.83%	
04/24/12	05/14/12	Week 3	257	257		100.00%	
05/01/12	05/15/12	Week 3	257	238	(19)	92.61%	
05/01/12	05/16/12	Week 3	219	209	(10)	95.43%	
05/01/12	05/17/12	Week 3	415	406	6	97.83%	
05/01/12	05/18/12	Week 3	525	478	(47)	91.05%	
05/01/12	05/19/12	Week 3	502	429	(73)	85.46%	
05/01/12	05/20/12	Week 3	372	325	(47)	87.37%	
05/01/12	05/21/12	Week 3	440	369	(71)	83.86%	
05/08/12	05/22/12	Week 3	337	335	(2)	99.41%	
05/08/12	05/23/12	Week 3	335	318	(17)	94.93%	
05/08/12	05/24/12	Week 3	372	361	(11)	97.04%	
05/08/12	05/25/12	Week 3	515	530	15	102.91%	
05/08/12	05/26/12	Week 3	570	635	65	111.40%	
05/08/12	05/27/12	Week 3	416	469	53	112.74%	
05/08/12	05/28/12	Week 3	140	176	36	125.71%	
05/15/12	05/29/12	Week 3	156	210	54	134.62%	
05/15/12	05/30/12	Week 3	201	259	28	128.86%	
05/15/12	05/31/12	Week 3	290	328	38	113.10%	
05/15/12	06/01/12	Week 3	470	446	(24)	94.89%	
05/15/12	06/02/12	Week 3	979	809	(18)	97.12%	
05/15/12	06/03/12	Week 3	999	099	(5)	99.25%	
05/15/12	06/04/12	Week 3	635	652	17	102.68%	
05/22/12	06/05/12	Week 3	0.09	099	(10)	98.51%	
05/22/12	06/06/12	Week 3	396	400	4	101.01%	
05/22/12	06/07/12	Week 3	515	513	(2)	%19:66	
05/22/12	06/08/12	Week 3	929	809	(28)	%09:56	
05/22/12	06/09/12	Week 3	626	602	(24)	96.17%	
05/22/12	06/10/12	Week 3	398	409	=	102.76%	
05/22/12	06/11/12	Week 3	450	443	6	98.44%	
71 177 100	7						

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Analysis of Weekly Room Forecast to Actual Achievement Percentage RHA - Greenbrier Hotel Date of Loss: June 29, 2012

Preliminary

Source: Greenbrier 120 Day Forecasts

65/29/12 66/13/12 Week 3 521 496 (25) 50 20% 65/29/12 66/14/12 Week 3 581 586 5 100 86% 65/29/12 66/15/12 Week 3 663 652 (1) 98 18% 65/29/12 66/15/12 Week 3 459 357 (1) 98 18% 65/29/12 66/16/17 Week 3 459 450 (1) 98 18% 66/27/12 Week 3 459 450 (1) 98 18% 66/65/12 66/18/17 Week 3 459 450 (1) 99 21% 66/65/12 66/11/12 Week 3 567 51 (1) 99 21% 66/65/12 66/21/12 Week 3 567 51 (1) 99 21% 66/65/12 66/21/12 Week 3 567 51 100 25% 66/12/12 Meek 3 567 51 100 25% 66/12/12 Meek 3 567 51 100 35%	Forecast Period	Date	Week	Occupancy	Occupancy	Variance	Forecast %	Comments
06/14/12 Week 3 581 586 100 86% 06/15/12 Week 3 581 58 100 86% 06/15/12 Week 3 598 587 (1) 99,33% 06/15/12 Week 3 336 587 (1) 99,33% 06/15/12 Week 3 439 450 11 100,30% 06/15/12 Week 3 400 407 7 101,75% 06/27/12 Week 3 505 501 (4) 99,32% 06/27/12 Week 3 567 521 (4) 91,38% 06/27/12 Week 3 567 53 106,18% 06/27/12 Week 3 560 55 106,18% 06/27/12 Week 3 560 567	05/29/12	06/13/12	Week 3	521	496	(25)	95.20%	
O6/15/12 Week 3 603 662 (1) 99 83% O6/16/12 Week 3 603 662 (1) 99 83% O6/16/12 Week 3 398 587 (11) 99 83% O6/19/12 Week 3 415 383 (1) 99 83% O6/19/12 Week 3 415 450 11 10.25% O6/22/12 Week 3 663 601 (4) 99 21% O6/22/12 Week 3 653 416 17 104 26% O6/22/12 Week 3 654 601 (4) 99 21% O6/22/12 Week 3 654 601 17 104 26% O6/22/12 Week 3 650 842 23 104 26% O6/22/12 Week 3 660 482 23 104 26% O6/22/12 Week 3 667 56 5 104 26% O6/22/12 Week 3 667 657 (13) 96 33%	05/29/12	06/14/12	Week 3	581	286	5	100.86%	
06/16/12 Week 3 598 587 (11) 98 16% 06/17/12 Week 3 436 337 (11) 98 16% 06/17/12 Week 3 436 437 (11) 98 16% 06/17/12 Week 3 439 450 11 102 13% 06/27/12 Week 3 634 601 (4) 91 17% 06/27/12 Week 3 634 601 (4) 91 18% 06/27/12 Week 3 634 601 (4) 91 18% 06/27/12 Week 3 634 416 17 104 20% 06/27/12 Week 3 56 521 (46) 91 18% 06/27/12 Week 3 541 67 17 104 20% 06/27/12 Week 3 541 67 5 106 41% 06/27/12 Week 3 549 445 25 106 41% 06/27/12 Week 3 550 566 56 100 14%	05/29/12	06/15/12	Week 3	603	602	Ξ	83%	
06/17/12 Week 3 336 337 1 100.19% 06/18/12 Week 3 415 383 (32) 92.2% 06/19/12 Week 3 495 450 11 102.1% 06/20/12 Week 3 400 407 7 101.75% 06/21/12 Week 3 505 501 (4) 99.21% 06/21/12 Week 3 567 521 (4) 99.21% 06/21/12 Week 3 567 521 (4) 99.21% 06/23/12 Week 3 567 521 (4) 91.89% 06/23/12 Week 3 459 481 471 104.26% 06/23/12 Week 3 560 565 53 105.13% 06/23/12 Week 3 560 565 5 100.15% 06/23/12 Week 3 560 567 5 100.15% 06/23/12 Week 3 560 565 5 100.15%	05/29/12	06/16/12	Week 3	298	587	(11)	98.16%	
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06/22/12 Week 3 634 601 (33) 94.79% 06/23/12 Week 3 567 521 (46) 91.89% 06/23/12 Week 3 399 416 17 104.86% 06/25/12 Week 3 438 481 43 109.82% 06/26/12 Week 3 459 482 23 106.13% 06/26/12 Week 3 390 415 25 106.13% 06/27/12 Week 3 560 56 5 106.13% 06/30/12 Week 3 560 56 5 100.89% 07/01/12 Week 3 560 56 5 100.89% 07/01/12 Week 3 675 657 (18) 97.33% 07/04/12 Week 3 675 657 (18) 97.33% 07/04/12 Week 3 675 657 (18) 97.33% 07/04/12 Week 3 675 657 (18) 97.33%	06/05/12	06/21/12	Week 3	505	501	(4)	99.21%	
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06/24/12 Week 3 399 416 17 104.26% 06/25/12 Week 3 438 481 43 109.82% 06/25/12 Week 3 459 482 23 109.82% 06/25/12 Week 3 459 415 25 109.82% 06/29/12 Week 3 560 565 5 106.41% 07/01/12 Week 3 560 565 5 100.89% 07/01/12 Week 3 675 680 691 12 101.76% 07/04/12 Week 3 675 680 694 14 100.74% 07/04/12 Week 3 675 680 694 14 100.74% 07/04/12 Week 4 166 86 69	06/05/12	06/23/12	Week 3	267	521	(46)	61.89%	
06/25/12 Week 3 438 481 43 109.82% 06/25/12 Week 3 418 452 34 109.82% 06/28/12 Week 3 390 415 25 106.41% 06/28/12 Week 3 390 415 25 106.41% 06/29/12 Week 3 560 565 5 100.89% 06/30/12 Week 3 560 565 5 100.89% 07/01/12 Week 3 560 648 621 (73) 95.83% 07/03/12 Week 3 675 680 657 (18) 97.33% 07/04/12 Week 3 680 694 14 107.76% 07/05/12 Week 3 680 694 14 <	06/05/12	06/24/12	Week 3	399	416	17	104.26%	
06/26/12 Week 3 418 452 34 108.13% 06/27/12 Week 3 459 482 23 105.01% 06/27/12 Week 3 540 459 415 25 106.41% 06/29/12 Week 3 560 565 5 106.11% 96.94% 06/20/12 Week 3 550 495 (55) 90.00% 07/01/12 Week 3 648 621 (27) 96.94% 07/02/12 Week 3 675 680 692 12 101.76% 07/04/12 Week 3 680 692 12 101.76% 07/04/12 Week 3 680 694 14 102.06% 07/04/12 Week 3 551 472 (79) 85.63% 07/04/12 Week 3 551 472 (79) 85.63% 07/04/12 Week 3 551 472 (79) 85.13% 07/04/12 Week 4 166 86	06/05/12	06/25/12	Week 3	438	481	43	109.82%	
06/27/12 Week 3 459 482 23 105.01% 06/28/12 Week 3 390 415 25 106.41% 06/28/12 Week 3 541 506 55 106.41% 06/29/12 Week 3 560 565 5 106.41% 06/30/12 Week 3 560 349 (11) 96.94% 07/01/12 Week 3 648 621 (27) 95.83% 07/02/12 Week 3 675 680 692 12 100.74% 07/03/12 Week 3 680 692 12 100.76% 07/03/12 Week 3 680 694 14 102.06% 07/03/12 Week 3 551 472 (79) 85.66% 07/03/12 Week 3 551 472 (79) 85.06% 07/03/12 Week 4 166 86 (80) 51.81% 01/24/12 Week 4 203 433 109.02%	06/12/12	06/26/12	Week 3	418	452	34	108.13%	
06/28/12 Week 3 390 415 25 106.41% 06/29/12 Week 3 541 506 (35) 93.53% 06/30/12 Week 3 560 565 5 100.89% 07/02/12 Week 3 560 495 (11) 96.94% 07/02/12 Week 3 648 621 (27) 95.83% 07/03/12 Week 3 675 680 692 12 100.74% 07/03/12 Week 3 680 694 14 102.06% 07/05/12 Week 3 581 472 107.75% 07/05/12 Week 3 581 472 107.75% 07/05/12 Week 3 584 306 22 107.75% 07/05/12 Week 4 175 118 (85) 58.18% 01/25/12 Week 4 175 134.33% 107.25% 01/25/12 Week 4 205 320 25 108.47% 01/29/12 W	06/12/12	06/27/12	Week 3	459	482	23	105.01%	
06/29/12 Week 3 541 506 (35) 93.53% 06/30/12 Week 3 560 565 5 100.89% 07/01/12 Week 3 560 349 (11) 96.94% 07/02/12 Week 3 648 621 (27) 95.83% 07/03/12 Week 3 675 680 5 100.74% 07/05/12 Week 3 680 692 12 101.76% 07/05/12 Week 3 680 694 14 102.06% 07/05/12 Week 3 680 694 14 102.06% 07/05/12 Week 3 551 472 (79) 85.66% 07/09/12 Week 3 551 472 (79) 85.66% 07/09/12 Week 4 166 86 64,073 456 107.75% 01/25/12 Week 4 175 134 456 107.75% 01/26/12 Week 4 175 134 456 109.00% <td>06/12/12</td> <td>06/28/12</td> <td>Week 3</td> <td>390</td> <td>415</td> <td>25</td> <td>106.41%</td> <td></td>	06/12/12	06/28/12	Week 3	390	415	25	106.41%	
06/30/12 Week 3 560 565 5 100.89% 07/01/12 Week 3 360 349 (11) 96.94% 07/02/12 Week 3 550 495 (55) 90.00% 07/02/12 Week 3 648 621 (27) 95.83% 07/04/12 Week 3 675 (18) 97.33% 07/04/12 Week 3 680 692 12 100.74% 07/05/12 Week 3 680 694 14 102.06% 07/05/12 Week 3 551 472 (79) 85.66% 07/05/12 Week 3 551 472 (79) 85.66% 07/05/12 Week 3 551 472 (79) 85.66% 01/25/12 Week 4 166 86 85 107.75% 01/25/12 Week 4 175 134 456 100.72% 01/25/12 Week 4 175 134 41 109.02% 01/20/12 </td <td>06/12/12</td> <td>06/29/12</td> <td>Week 3</td> <td>541</td> <td>206</td> <td>(35)</td> <td>93.53%</td> <td></td>	06/12/12	06/29/12	Week 3	541	206	(35)	93.53%	
07/01/12 Week 3 360 349 (11) 96.94% 07/02/12 Week 3 550 495 (55) 90.00% 07/02/12 Week 3 648 621 (27) 95.83% 07/04/12 Week 3 675 680 5 100.74% 07/04/12 Week 3 680 694 14 102.06% 07/04/12 Week 3 581 472 (79) 85.66% 07/04/12 Week 4 166 86 (80) 51.81% 01/24/12 Week 4 175 114 76.57% 01/25/12 Week 4 175 134 39.6 51.81% 01/29/12 Week 4 100 185 85 185.0% 01/29/12 </td <td>06/12/12</td> <td>06/30/12</td> <td>Week 3</td> <td>999</td> <td>595</td> <td>5</td> <td>100.89%</td> <td></td>	06/12/12	06/30/12	Week 3	999	595	5	100.89%	
07/02/12 Week 3 550 495 (55) 90.00% 07/03/12 Week 3 648 621 (27) 95.83% 07/04/12 Week 3 675 680 5 100.74% 07/04/12 Week 3 675 680 5 101.76% 07/05/12 Week 3 680 694 14 102.06% 07/07/12 Week 3 551 472 (79) 85.66% 07/08/12 Week 3 284 306 22 107.75% 07/09/12 Week 4 203 118 (85) 58.13% 01/24/12 Week 4 203 118 (85) 58.13% 01/25/12 Week 4 203 118 (85) 58.13% 01/25/12 Week 4 203 403 103 134.33% 01/27/12 Week 4 205 27 25 109.02% 01/25/12 Week 4 205 27 25 109.02%	06/12/12	07/01/12	Week 3	360	349	(11)	96.94%	
07/03/12 Week 3 648 621 (27) 95.83% 07/04/12 Week 3 675 680 5 100.74% 07/05/12 Week 3 680 692 12 101.76% 07/05/12 Week 3 680 694 14 102.06% 07/05/12 Week 3 551 472 (79) 85.66% 07/08/12 Week 3 284 306 22 101.75% 07/09/12 Week 3 284 306 22 107.75% 01/25/12 Week 4 166 86 (80) 51.81% 01/25/12 Week 4 175 118 (85) 58.13% 01/25/12 Week 4 203 403 103 114.33% 01/28/12 Week 4 100 185 85 109.02% 01/28/12 Week 4 255 260 5 101.96% 01/30/12 Week 4 171 225 54 131.58%	06/12/12	07/02/12	Week 3	550	495	(55)	%00.06	
07/04/12 Week 3 675 657 (18) 97.33% 07/05/12 Week 3 675 680 5 100.74% 07/05/12 Week 3 680 694 14 102.06% 07/05/12 Week 3 551 472 (79) 85.66% 07/09/12 Week 3 284 306 22 107.75% 01/25/12 Week 4 166 86 (80) 51.81% 01/25/12 Week 4 175 118 (85) 58.13% 01/25/12 Week 4 203 118 (85) 58.13% 01/25/12 Week 4 203 320 25 108.47% 01/28/12 Week 4 205 320 25 108.47% 01/28/12 Week 4 100 185 85 109.02% 01/30/12 Week 4 255 260 5 101.96% 02/01/12 Week 4 171 225 54 131.58%	06/19/12	07/03/12	Week 3	648	621	(27)	95.83%	
07/05/12 Week 3 675 680 5 100.74% 07/06/12 Week 3 680 694 12 101.76% 07/07/12 Week 3 551 472 (79) 85.66% 07/08/12 Week 3 284 306 22 107.75% 1 63,617 64,073 456 107.75% 1 Week 4 166 86 (80) 51.81% 01/25/12 Week 4 175 118 (85) 58.13% 01/25/12 Week 4 203 118 (85) 58.13% 01/28/12 Week 4 205 320 25 108.47% 01/28/12 Week 4 100 185 85 185.00% 01/28/12 Week 4 255 260 5 101.96% 01/30/12 Week 4 171 225 54 131.58% 02/01/12 Week 4 171 225 54 131.58% 02/03/12 <td< td=""><td>06/19/12</td><td>07/04/12</td><td>Week 3</td><td>675</td><td>657</td><td>(18)</td><td>97.33%</td><td></td></td<>	06/19/12	07/04/12	Week 3	675	657	(18)	97.33%	
07/06/12 Week 3 680 692 12 101.76% 07/07/12 Week 3 551 472 79) 85.66% 07/09/12 Week 3 284 306 22 107.75% 07/09/12 Week 4 166 86 (80) 51.81% 01/25/12 Week 4 175 118 (85) 58.13% 01/25/12 Week 4 203 118 (85) 58.13% 01/25/12 Week 4 295 320 25 108.47% 01/25/12 Week 4 100 185 85 185.00% 01/28/12 Week 4 205 278 25 108.47% 01/28/12 Week 4 100 185 85 185.00% 01/30/12 Week 4 255 260 5 101.96% 02/01/12 Week 4 171 225 54 131.58% 02/03/12 Week 4 171 225 54 131.58%	06/19/12	07/05/12	Week 3	675	089	5	100.74%	
07/07/12 Week 3 680 694 14 102.06% 07/09/12 Week 3 551 472 (79) 85.66% 07/09/12 Week 3 284 306 22 107.75% 01/24/12 Week 4 166 86 (80) 51.81% 01/25/12 Week 4 203 118 (85) 58.13% 01/25/12 Week 4 295 320 25 108.47% 01/25/12 Week 4 300 403 103 134.33% 01/28/12 Week 4 255 278 25 108.47% 01/29/12 Week 4 255 278 25 109.02% 01/30/12 Week 4 171 222 54 131.58% 02/01/12 Week 4 171 225 54 131.58% 02/03/12 Week 4 171 225 54 131.58% 02/03/12 Week 4 171 225 54 131.58%	06/19/12	07/06/12	Week 3	089	692	12	101.76%	
07/09/12 Week 3 551 472 (79) 85.66% 07/09/12 Week 3 284 306 22 107.75% 01/24/12 Week 4 166 86 (80) 51.81% 01/25/12 Week 4 203 118 (85) 58.13% 01/25/12 Week 4 295 320 25 108.47% 01/25/12 Week 4 300 403 103 134.33% 01/28/12 Week 4 300 403 103 134.33% 01/29/12 Week 4 255 278 25 108.02% 01/30/12 Week 4 255 260 5 101.96% 02/01/12 Week 4 171 222 54 131.58% 02/01/12 Week 4 171 225 54 131.58% 02/03/12 Week 4 171 225 54 131.58% 02/03/12 Week 4 171 225 54 131.58%	06/19/12	07/07/12	Week 3	089	694	14	102.06%	
07/09/12 Week 3 284 306 22 107.75% 01/24/12 Week 4 166 86 (80) 51.81% 01/25/12 Week 4 203 118 (85) 58.13% 01/26/12 Week 4 295 320 25 108.47% 01/28/12 Week 4 300 403 103 134.33% 01/28/12 Week 4 300 403 103 134.33% 01/28/12 Week 4 255 278 85 185.00% 01/30/12 Week 4 255 260 5 101.96% 02/01/12 Week 4 171 222 51 131.58% 02/01/12 Week 4 171 225 54 131.58% 02/03/12 Week 4 171 225 54 131.58% 02/03/12 Week 4 171 225 54 131.58% 02/03/12 Week 4 171 255 66 56 56 <	06/19/12	07/08/12	Week 3	551	472	(79)	82.66%	
01/24/12 Week 4 166 86 (80) 51.81% 01/25/12 Week 4 203 118 (85) 58.13% 01/25/12 Week 4 203 118 (85) 58.13% 01/26/12 Week 4 295 320 25 108.47% 01/28/12 Week 4 300 403 103 134.33% 01/28/12 Week 4 100 185 85 185.00% 01/30/12 Week 4 255 278 23 109.02% 01/31/12 Week 4 171 225 51 129.82% 02/01/12 Week 4 171 225 54 131.58% 02/03/12 Week 4 171 225 54 131.58% 02/03/12 Week 4 171 3 100.68%	06/19/12	07/09/12	Week 3	284	306	22	107.75%	
01/24/12 Week 4 166 86 (80) 01/25/12 Week 4 203 118 (85) 01/25/12 Week 4 175 134 (41) 01/27/12 Week 4 295 320 25 1 01/28/12 Week 4 300 403 103 1 01/30/12 Week 4 255 278 23 1 02/01/12 Week 4 255 260 5 1 02/01/12 Week 4 171 222 51 1 02/02/12 Week 4 171 225 54 1 02/03/12 Week 4 171 225 54 1 02/03/12 Week 4 171 225 54 1 02/03/12 Week 4 171 3 1	eek 3 Total			63,617	64,073	456	100.72%	To Sch 10
01/25/12 Week 4 203 118 (85) 01/26/12 Week 4 175 134 (41) 01/27/12 Week 4 295 320 25 10 01/28/12 Week 4 100 185 85 1 01/30/12 Week 4 255 278 23 1 01/31/12 Week 4 255 260 5 1 02/01/12 Week 4 171 222 51 1 02/02/12 Week 4 171 225 54 1 02/03/12 Week 4 171 225 54 1 02/03/12 Week 4 171 225 54 1 02/03/12 Week 4 171 3 1	01/03/12	01/24/12	Week 4	166	98	(80)	51.81%	
01/26/12 Week 4 175 134 (41) 01/27/12 Week 4 295 320 25 01/28/12 Week 4 300 403 103 01/29/12 Week 4 100 185 85 01/30/12 Week 4 255 278 23 02/01/12 Week 4 171 222 51 02/02/12 Week 4 171 225 54 02/03/12 Week 4 171 225 54	01/03/12	01/25/12	Week 4	203	118	(85)	58.13%	
01/27/12 Week 4 295 320 25 01/28/12 Week 4 300 403 103 01/29/12 Week 4 100 185 85 01/30/12 Week 4 255 278 23 01/31/12 Week 4 171 222 51 02/01/12 Week 4 171 225 54 02/02/12 Week 4 171 225 54 02/03/12 Week 4 171 225 54 02/03/12 Week 4 171 33	01/03/12	01/26/12	Week 4	175	134	(41)	76.57%	
01/28/12 Week 4 300 403 103 01/29/12 Week 4 100 185 85 01/30/12 Week 4 255 278 23 01/31/12 Week 4 255 260 5 02/01/12 Week 4 171 222 51 02/02/12 Week 4 171 225 54 02/03/12 Week 4 171 225 54 02/03/12 Week 4 171 33	01/03/12	01/27/12	Week 4	295	320	25	108.47%	
01/29/12 Week 4 100 185 85 01/30/12 Week 4 255 278 23 01/31/12 Week 4 255 260 5 02/01/12 Week 4 171 222 51 02/02/12 Week 4 171 225 54 02/03/12 Week 4 438 441 3	01/03/12	01/28/12	Week 4	300	403	103	134.33%	
01/30/12 Week 4 255 278 23 01/31/12 Week 4 255 260 5 02/01/12 Week 4 171 222 51 02/02/12 Week 4 171 225 54 02/03/12 Week 4 438 441 3	01/03/12	01/29/12	Week 4	100	185	85	185.00%	
01/31/12 Week 4 255 260 5 02/01/12 Week 4 171 222 51 02/02/12 Week 4 171 225 54 02/03/12 Week 4 438 441 3	01/03/12	01/30/12	Week 4	255	278	23	109.02%	
02/01/12 Week 4 171 222 51 02/02/12 Week 4 171 225 54 02/03/12 Week 4 438 441 3	01/10/12	01/31/12	Week 4	255	260	5	101.96%	
02/02/12 Week 4 171 225 54 02/03/12 Week 4 438 441 3	01/10/12	02/01/12	Week 4	171	222	51	129.82%	
02/03/12 Week 4 438 441 3	01/10/12	02/02/12	Week 4	171	225	54	131.58%	
	01/10/12	02/03/12	Week 4	438	441		100 690/	

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93747 - Greenbrier BI EE Claim Analysis Prelim 12-17-13.xlsx

Analysis of Weekly Room Forecast to Actual Achievement Percentage RHA - Greenbrier Hotel Date of Loss: June 29, 2012

Preliminary

Forecast Period	Date	Week	Occupancy	Occupancy	Variance	Forecast %	Comments
01/10/12	02/05/12	Week 4	371	321	(50)	86.52%	
01/10/12	02/06/12	Week 4	340	307	(33)	90.29%	
01/17/12	02/07/12	Week 4	185	208	23	112.43%	
01/17/12	02/08/12	Week 4	250	270	20	108.00%	
01/17/12	02/09/12	Week 4	205	161	(14)	93.17%	
01/17/12	02/10/12	Week 4	350	313	(37)	89.43%	
01/17/12	02/11/12	Week 4	420	422	2	100.48%	
01/17/12	02/12/12	Week 4	140	131	6)	93.57%	
01/17/12	02/13/12	Week 4	165	119	(46)	72.12%	
01/24/12	02/14/12	Week 4	193	164	(29)	84.97%	
01/24/12	02/15/12	Week 4	145	141	(E)	99.31%	
01/24/12	02/16/12	Week 4	155	180	25	116.13%	
01/24/12	02/17/12	Week 4	350	379	29	108.29%	
01/24/12	02/18/12	Week 4	434	476	42	109.68%	
01/24/12	02/19/12	Week 4	458	493	35	107.64%	
01/24/12	02/20/12	Week 4	390	394	4	101.03%	
01/31/12	02/21/12	Week 4	325	326	_	100.31%	
01/31/12	02/22/12	Week 4	241	257	16	106.64%	
01/31/12	02/23/12	Week 4	232	248	16	106.90%	
01/31/12	02/24/12	Week 4	478	499	21	104.39%	
01/31/12	02/25/12	Week 4	492	505	13	102.64%	
01/31/12	02/26/12	Week 4	165	176	11	106.67%	
01/31/12	02/27/12	Week 4	165	183	18	110.91%	
02/07/12	02/28/12	Week 4	85	124	39	145.88%	
02/07/12	02/29/12	Week 4	77	177	100	229.87%	
02/07/12	03/01/12	Week 4	200	155	(45)	77.50%	
02/07/12	03/02/12	Week 4	344	311	(33)	90.41%	
02/07/12	03/03/12	Week 4	360	352	(8)	%81.18%	
02/07/12	03/04/12	Week 4	197	159	(38)	80.71%	
02/07/12	03/05/12	Week 4	192	159	(33)	82.81%	
02/14/12	03/06/12	Week 4	124	132	∞	106.45%	
02/14/12	03/07/12	Week 4	232	223	(6)	96.12%	
02/14/12	03/08/12	Week 4	223	215	(8)	96.41%	
02/14/12	03/09/12	Week 4	337	334	(3)	99.11%	
02/14/12	03/10/12	Week 4	351	410	59	116.81%	
02/14/12	03/11/12	Week 4	147	153	9	104.08%	
02/14/12	03/12/12	Week 4	166	167		100.60%	
02/21/12	03/13/12	Week 4	164	137	(27)	83.54%	
02/21/12	03/14/12	Week 4	181	149	(32)	82.32%	
02/21/12	03/15/12	Week 4	167	4	(23)	86.23%	
02/21/12	03/15/13	1171- 4	170	161	001	127 700%	
1	03/10/17	week 4	100	401	3	127.1070	

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Analysis of Weekly Room Forecast to Actual Achievement Percentage RHA - Greenbrier Hotel Date of Loss: June 29, 2012

Preliminary

Forecast Period	Date	Week	Occupancy	Occupancy	Variance	Forecast %	Comments
02/21/12	03/18/12	Week 4	177	250	73	141.24%	
02/21/12	03/19/12	Week 4	171	229	58	133.92%	
02/28/12	03/20/12	Week 4	170	211	41	124.12%	
02/28/12	03/21/12	Week 4	153	127	(26)	83.01%	
02/28/12	03/22/12	Week 4	215	237	22	110.23%	
02/28/12	03/23/12	Week 4	470	474	4	100.85%	
02/28/12	03/24/12	Week 4	495	809	14	102.83%	
02/28/12	03/25/12	Week 4	297	335	38	112.79%	
02/28/12	03/26/12	Week 4	320	331	11	103.44%	
03/06/12	03/27/12	Week 4	228	263	35	115.35%	
03/06/12	03/28/12	Week 4	272	274	2	100.74%	
03/06/12	03/29/12	Week 4	510	526	16	103.14%	
03/06/12	03/30/12	Week 4	009	581	(19)	96.83%	
03/06/12	03/31/12	Week 4	585	260	(25)	95.73%	
03/06/12	04/01/12	Week 4	408	443	35	108.58%	
03/06/12	04/02/12	Week 4	413	470	57	113.80%	
03/13/12	04/03/12	Week 4	302	378	9/	125.17%	
03/13/12	04/04/12	Week 4	205	304	66	148.29%	
03/13/12	04/05/12	Week 4	222	328	106	147.75%	
03/13/12	04/06/12	Week 4	308	452	144	146.75%	
03/13/12	04/07/12	Week 4	333	461	128	138.44%	
03/13/12	04/08/12	Week 4	230	265	35	115.22%	
03/13/12	04/09/12	Week 4	228	259	31	113.60%	
03/20/12	04/10/12	Week 4	350	338	(12)	%25.96	
03/20/12	04/11/12	Week 4	307	323	16	105.21%	
03/20/12	04/12/12	Week 4	360	389	29	108.06%	
03/20/12	04/13/12	Week 4	278	543	(35)	93.94%	
03/20/12	04/14/12	Week 4	529	534	2	100.95%	
03/20/12	04/15/12	Week 4	360	351	(6)	97.50%	
03/20/12	04/16/12	Week 4	380	392	12	103.16%	
03/27/12	04/17/12	Week 4	439	358	(81)	81.55%	
03/27/12	04/18/12	Week 4	299	239	(09)	79.93%	
03/27/12	04/19/12	Week 4	261	324	63	124.14%	
03/27/12	04/20/12	Week 4	542	499	(43)	92.07%	
03/27/12	04/21/12	Week 4	299	538	(19)	89.85%	
03/27/12	04/22/12	Week 4	358	338	(20)	94.41%	
03/27/12	04/23/12	Week 4	375	355	(20)	94.67%	
04/03/12	04/24/12	Week 4	416	355	(19)	85.34%	
04/03/12	04/25/12	Week 4	309	309	•	100.00%	
04/03/12	04/26/12	Week 4	457	480	23	105.03%	
04/03/12	C1/2C/VO	Week 4	595	200	25	104.42%	
7							

Analysis of Weekly Room Forecast to Actual Achievement Percentage RHA - Greenbrier Hotel Date of Loss: June 29, 2012

Preliminary

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Date	Week	Occupancy	Occupancy	Variance	Forecast %	Comments
04/03/12	04/29/12	Week 4	318	341	23	107.23%	
04/03/12	04/30/12	Week 4	307	312	S	101.63%	
04/10/12	05/01/12	Week 4	317	261	(56)	82.33%	
04/10/12	05/02/12	Week 4	295	294	(1)	%99.66	
04/10/12	05/03/12	Week 4	595	591	(4)	99.33%	
04/10/12	05/04/12	Week 4	647	615	(32)	95.05%	
04/10/12	05/05/12	Week 4	920	570	(80)	%69′.28	
04/10/12	05/06/12	Week 4	345	359	14	104.06%	
04/10/12	05/07/12	Week 4	335	352	17	105.07%	
04/17/12	05/08/12	Week 4	340	320	(20)	94.12%	
04/17/12	05/09/12	Week 4	274	260	(14)	94.89%	
04/17/12	05/10/12	Week 4	318	324	9	101.89%	
04/17/12	05/11/12	Week 4	470	448	(22)	95.32%	
04/17/12	05/12/12	Week 4	454	443	(11)	97.58%	
04/17/12	05/13/12	Week 4	197	213	16	108.12%	
04/17/12	05/14/12	Week 4	229	257	28	112.23%	
04/24/12	05/15/12	Week 4	321	238	(83)	74.14%	
04/24/12	05/16/12	Week 4	293	209	(84)	71.33%	
04/24/12	05/17/12	Week 4	420	406	(14)	%19:96	
04/24/12	05/18/12	Week 4	555	478	(77)	86.13%	
04/24/12	05/19/12	Week 4	522	429	(63)	82.18%	
04/24/12	05/20/12	Week 4	379	325	(54)	85.75%	
04/24/12	05/21/12	Week 4	448	369	(42)	82.37%	
05/01/12	05/22/12	Week 4	342	335	(<u>/</u>)	97.95%	
05/01/12	05/23/12	Week 4	335	318	(11)	94.93%	
05/01/12	05/24/12	Week 4	359	361	2	100.56%	
05/01/12	05/25/12	Week 4	504	530	56	105.16%	
05/01/12	05/26/12	Week 4	909	635	30	104.96%	
05/01/12	05/27/12	Week 4	455	469	14	103.08%	
05/01/12	05/28/12	Week 4	142	176	34	123.94%	
05/08/12	05/29/12	Week 4	136	210	74	154.41%	
05/08/12	05/30/12	Week 4	193	259	99	134.20%	
05/08/12	05/31/12	Week 4	312	328	16	105.13%	
05/08/12	06/01/12	Week 4	474	446	(28)	94.09%	
05/08/12	06/02/12	Week 4	651	809	(43)	93.39%	
05/08/12	06/03/12	Week 4	659	099	-	100.15%	
05/08/12	06/04/12	Week 4	641	652	11	101.72%	
05/15/12	06/05/12	Week 4	199	099	(7)	68.95%	
05/15/12	06/06/12	Week 4	425	400	(25)	94.12%	
05/15/12	06/07/12	Week 4	539	513	(26)	95.18%	
05/15/12	06/08/12	Week 4	663	809	(55)	91 70%	
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